

# Case Study Enterprise Solutions



# Oracle R12 upgrade & multi-year application management support for a global system integrator

# **Client Overview**

The client is a Global system integrator with more than 30,000 employees across 100 countries.

# **Application Landscape:**

## **Oracle EBS**

- Oracle R12 Modules: All Financial Modules, Purchasing, Inventory, Order Management, Service Contracts, Projects Accounting, Install Base, Web time, Warehouse Management, Advanced Pricing, OTL, Cost Management Modules
- Hyperion Suite HFM, HPM, HFDQM, HTM
- Localizations: 7 (Brazil, Columbia, Mexico, Malaysia, Portugal, France, India)
- Countries: 80

# The Outcome

 Saved \$1.2 Million by reducing revenue leakage through Oracle R12 upgrade

# The Approach:

Hexaware was selected as a preferred partner of choice for managing and supporting Oracle application portfolio using a global delivery model. Using the onsite/offshore team of 76+ Oracle EBS consultants, salient features of the engagement are

- Legacy Modernization through 80 country upgrade for 2 global instances
- Portfolio optimization resulting in license costs reductions
- Deployed a dynamic & intuitive Knowledge Management system for seamless transition
- Quick integration of Oracle Applications to create required business processes while minimizing risks
- Scalability & performance improvement in a short time span
- In depth documentation for Oracle applications including customizations



# **Project Scope**

- L1, L2 and L3 support including Oracle SR management for Oracle EBS
- Implementation of Global Reporting & Analytics program using Oracle Hyperion Suite.
- L1, L2 and L3 Support for Global Reporting & Analytics program using Oracle Hyperion Suite
- Upgrade and Migration of Oracle EBS from version 11.5.9 to 12.1.1 to 12.2.4

The Coverage		Production	DBA		Application
		Support & User Coverage	Support	Engineering	Support
	Activities	L1 / L2	Regular Maintenance / Daily refresh / Day to Day operations	Linguado activitios	Code Bug fixes/ Enhancements / CR/TAR
	Team Size	1/1/23 (OS/NS/OFF)	0/0/7 (OS/NS/OFF)	1/0/6 (OS/NS/OFF)	10/1/26 (OS/NS/OFF
	Coverage	24/7	24/7	14/5	14/5
	Geography	Global	Global	Global	Global
	Ticket (Monthly)	950	300	30	180

**Note:**Month end closure Support +5 / -5 Days 24/7 Critical / High SRs will be worked as 24/7

# **Trusted Relationship**

#### Strong Relationship with focussed Account Management & Solid Delivery Management 2002 2003 2004 / 2005 2006 / 2007 2008 Selected as vendor Awarded Product Development Selected for providing ASM / Awarded a Cargo Product Strategic Sourcing Partner Contract in Java Technology Infra structure support Development Contract & services for internal services Public Sector Projects 2012 2011 2010 2009 Outsourced Global Oracle 11.5.9 to 12.1.1 Outsourced Infrastructure Enhanced Outsourcing Managed Services (GMS) Upgrade Internal IT Apps 2013/2014 2015 ERP Simplification (Business ERP 12.2.4 Upgrade Process Reengineering)





# **Business Benefits:**



- Support with 99% SLA compliance
- Centralization, Transparency and control of data
- Improved efficiency and end to end process re-engineering
- Process streamlining and improved turnaround time
- Accelerate reporting cycles



- Seamless upgrades with less than 2 working days of down time
- Data Quality at 99.76 Quality Tolerance level in 6 calendar months.
- Dynamic knowledge management system built in a turn-around time of 7 months
- Adapter based custom built integrators



- Record to report cycle reduced by 18.7%
- Straight through pass for Account payables improved by 6% Y-o-Y
- Collection Efficiencies increased by 11% Y-o-Y
- Variance in the expenses reduced by 4.8%
- Reduce the cost of compliance

# **About Hexaware**

Hexaware is the fastest growing next-generation provider of IT, BPO and consulting services. Our focus lies on taking a leadership position in helping our clients attain customer intimacy as their competitive advantage. Our digital offerings have helped our clients achieve operational excellence and customer delight by 'Powering Man Machine Collaboration.' We are now on a journey of metamorphosing the experiences of our customer's customers by leveraging our industry-leading delivery and execution model, built around the strategy—'Automate Everything, Cloudify Everything, Transform Customer Experiences.'

We serve customers in Banking, Financial Services, Capital Markets, Healthcare, Insurance, Manufacturing, Retail, Education, Telecom, Professional Services (Tax, Audit, Accounting and Legal), Travel, Transportation and Logistics. We deliver highly evolved services in Rapid Application prototyping, development and deployment; Build, Migrate and Run cloud solutions; Automation-based Application support; Enterprise Solutions for digitizing the back-office; Customer Experience Transformation; Business Intelligence & Analytics; Digital Assurance (Testing); Infrastructure Management Services; and Business Process Services.

Hexaware services customers in over two dozen languages, from every major time zone and every major regulatory zone. Our goal is to be the first IT services company in the world to have a 50% digital workforce.

# NA Headquarters

Metro 101, Suite 600,101 Wood Avenue South, Iselin, New Jersey - 08830 Tel: +001-609-409-6950 Fax: +001-609-409-6910

# India Headquarters

152, Sector – 3 Millennium Business Park 'A' Block, TTC Industrial Area Mahape, Navi Mumbai – 400 710 Tel: +91-22-67919595

Fax: +91-22-67919500

# **EU** Headquarters

Level 19, 40 Bank Street, Canary Wharf, London - E14 5NR Tel: +44-020-77154100 Fax: +44-020-77154101

# **APAC Headquarters**

180 Cecil Street, #11-02, Bangkok Bank Building, Singapore - 069546 Tel: +65-63253020 Fax: +65-6222728

## Safe Harbor Statement

Certain statements in this press release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on development of the contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication environments, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Hexaware has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry.

