

Hexaware



“Hexaware continues to be one of the most agile and responsive Azure managed service providers. Its service portfolio, adaptability to client needs and strong Microsoft relationship position it as a Leader in Managed Services for Azure.”

Bruce Guptill

Overview

Hexaware is headquartered in Mumbai, India. It has more than 28,500 employees across 54 offices in 19 countries. In FY22, the company generated \$1.2 billion in revenue, with Financial Services as its largest segment. Hexaware’s Azure Cloud Management Service is designed to maximize the potential of the Azure cloud environment for U.S. clients through strategic insights, AI-driven operations, optimization, governance, resilience and security. Its methodology revolves around three core principles — implementing hyperautomation, promoting unified ownership and prioritizing operational efficiency and standardization in cloud management.

Strengths

Application and data modernization:

The focus on automation and the capabilities built into Hexaware’s Amaze migration platform enables the company to deliver quicker, better and cheaper Azure implementation services than many competitors. As the importance of data grows in the marketplace, Hexaware is focusing more on data and data warehouse modernization and migration to Azure.

Robust Microsoft development and services relationship:

Hexaware enjoys a very close and long-standing strategic and technological partnership with Microsoft, centered on cooperatively developing innovative solutions and services. Approximately half of Hexaware’s service revenues are generated through its Microsoft relationships.

Emphasis on agile solutions:

Although the company generates over \$1 billion in annual revenues, it is organized and managed with a startup-style culture, emphasizing design thinking complemented by rapid development and decision-making. Its commitment to innovation, business and resource agility, and speed enables more rapid time-to-value than larger competitors can deliver.

Caution

Despite its partnership with Microsoft, including Azure service development and utilization, Hexaware has fewer resources compared to other Leaders in this quadrant. It may need to partner with other providers to meet client needs, potentially complicating resource allocation and relationship management for certain engagements.