



“Hexaware offers mature platform solutions, making it easy for clients to use digital technologies relevant to their businesses.”

Dr. Tapati Bandhopadhyay

Hexaware

Overview

Hexaware is headquartered in Mumbai, India and operates in 19 countries. It has more than 28,500 employees across 54 global offices. It also has U.S. headquarters in Iselin, New Jersey. In FY22 the company generated \$1.2 billion in revenue, with Financial Services as its largest segment. Hexaware’s lifecycle services modernize the application landscape for holistic business growth and competitive agility. It transforms the CX through an automation-led framework. Its service offerings include application development, managed services, security assurance and software engineering.

Strengths

Pivoting customer journeys toward platforms:

Hexaware assists clients on their business transformation journey with the platformization of business approaches, enabling non-linear growth and strategic gains. Platform design approaches for clients mean reduced tech debts, better tech utilization, and non-monolithic composable business and service architecture that are sustainable and resilient.

Reinventing business and technology core with platforms:

Hexaware enables rapid transition of business workloads to the cloud through a rearchitected ‘new core.’ The new core, along with continuous and intelligent IT operations, offers exponential gains. Combining the core with functional and domain knowledge, solutions like

composable commerce and microservices-based medical B2B offerings generate new revenue streams.

Platforms delivering cost and rapid outcomes:

With tech solutions platforms such as Amaze®, RapidX and Tensai®, Hexaware helps clients achieve strategic goals such as a 50 percent reduction in TCO through automation of app, data and cloud infrastructures, 2X velocity and productivity, 40 percent savings in cost through the use of AI solutions in Tensai®. For example, a world-class healthcare payer platform accelerates its product development of 875 use cases by 26 percent, which will reduce the cycle time for member claims.

Caution

Hexaware can highlight the relevance of its mature platform offerings and their strongly differentiated outcomes in the U.S. market by articulating how they help clients break the linearity in their growth and become truly agile.