

# Hexaware



“Hexaware’s consultancy services for Azure achieve, on average, 40-50 percent TCO savings that include benefits received from automation-driven migration and modernisation.”

*Craig Baty*

## Overview

Hexaware is headquartered in Mumbai, India and operates in more than 30 countries. It has more than 28,000 employees across 37 global offices. In FY21, the company generated \$971.2 million in revenue, with Financial Services as its largest segment. It has a fast-growing presence in the Australian market. Hexaware offers local organisations a broad and comprehensive range of managed services for Azure, including application and data modernisation, data warehouse migration, and Azure virtual desktops.

## Strengths

### **Innovative sustainability and ESG solutions:**

Hexaware is creating solutions with a focus on helping manufacturing companies achieve their sustainability goals with net zero emissions. This includes providing real-time analytics using IoT devices, thereby generating data these companies need to reduce their carbon footprints. It is currently working with Microsoft technology consultants to build this solution and take it to the market. Hexaware has a platform-led services approach to support ESG programmes for its life sciences organisation. This includes a go-to-market (GTM) approach that ensures availability of solutions that scale with evolving requirements.

## Highly differentiated Managed Azure offering:

For its Azure managed services, Hexaware leverages Amaze® to provide faster, better, and more cost-effective migration. Hexaware is highly accredited for its Azure capabilities with advanced specialisation in areas including data warehouse migration and low-code development. It has developed self-service solutions with minimal touchpoints that enable customers to assess their digital estates.

### **Microsoft Cloud Adoption Framework (CAF) enabled:**

Hexaware is Microsoft CAF enabled, providing consistent results in delivering migration projects. This includes reducing migration costs and providing clients with significant TCO benefits. To its clients, the company can guarantee faster, better, and more cost-effective migrations.

## Caution

Hexaware has maintained a strong leadership position in the Australian managed service for Azure market. However, further growth in this market is hampered by a seeming lack of focus on specific industries.