

"Hexaware offers a comprehensive infrastructure managed services portfolio to primarily help midmarket enterprises."

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Hexaware

Overview

Hexaware is a global IT services provider delivering applications and infrastructure managed services and consulting services. In the U.S., it is focusing on industry specific solution by serving key midmarket clients in the banking, financial services, and insurance sector, followed by the business services and healthcare verticals.

Strengths

Growing local presence: Hexaware is growing significantly in the U.S. with an increasing number of midsize and large enterprise clients. It fosters high quality transformation through its automation-driven managed services and has helped several clients save on infrastructure costs.

Strong IT operations management capabilities: Hexaware offers comprehensive managed operations services through its proprietary intelligent automation platform Tensai, along with its application cloud modernization product suite, Amaze, to operate and manage hybrid and

multicloud environments in a costeffective and secure manner. It also leverages an IaC practice by default, as a part of DevOps-style infrastructure management services.

Platform-led delivery: Hexaware primarily leverages its Tensai and Amaze and platforms to deliver agile and efficient managed services, across applications, infrastructure and cloud environments. This enables it to bring in its expertise with the latest technologies, along with flexible consumption models aligned to business outcomes.

Caution

Almost half of Hexaware's managed IT operations services' revenue comes from the banking, financial services and insurance (BFSI) vertical in the U.S. While this is good news for BFSI clients who can expect deep domain expertise, the company should target more clients from other industry verticals as well.