



“A focus on Microsoft products and expertise in automation combine to form an attractive Power Platform offering landing the company in the Leader quadrant.”

*Peter Crocker*

# Hexaware

## Overview

Hexaware Technologies is India based mid-size IT service provider with U.S. headquarters in Iselin, New Jersey. The innovative company invests heavily in automation and AI and has made recent acquisitions that not only boost its service offerings but also its ability to compete against the largest IT services firms.

## Strengths

### **AI and automation expertise:**

Investments in AI and automation enabled Hexaware to provide additional IP and services to support sophisticated and intelligent workflows built on the Power Platform.

**Microsoft expertise:** Hexaware has been laser-focused on advancing its Microsoft services, and the company's results on behalf of its customers have borne that out. The company has 250-plus Power Platform consultants and 40-plus Power BI consultants.

### **Willingness to put skin in the game:**

Hexaware's policy to provide outcome based pricing and guaranteed benefits gives it not only an advantage over its competitors but better outcomes for clients.

## Caution

With revenues less than \$1 billion, Hexaware does not have the depth of resources enjoyed by some of its larger competitors. As the company grows, they may also be challenged to maintain their agility.