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# Formidable Challengers

## Application Modernization Services, 2022

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Global provider that brings best-in-class tools and domain expertise to deliver continuous innovation



Ability to execute

#1



Innovation capability

#3



OneOffice alignment

#2



Voice of the customer

#2

**Approach to application modernization services.** Hexaware's next-gen application modernization practice is powered by a modern delivery framework and IP including the cloud migration suite Amaze. The Amaze offering allows for discovery, assessment, migration, and monitoring application modernization projects throughout the DevOps lifecycle. Additionally, Hexaware offers a transparent model for app modernization and playbooks of industry best practices, design thinking elements, tools, and assets to deliver modern DevSecOps practices.

**Key differentiators.** Hexaware leads with a commercial model to achieve business outcomes through both outcome-based and output-based pricing. The vendor brings substantial domain expertise, automation and delivery tools, and migration assets. In addition, it highlights its focus on improving employee experience by investing in understanding the business and technology success metrics.

**Ability to help clients drive value with applications modernization.** Hexaware stays active throughout the applications modernization value chain. It does this by leveraging automation for 30%-60% faster migration and modernization. In addition, it offers end-user training to enhance the adoption rate in the enable phase. In the sustain phase, Hexaware offers 24x7 expert support. It complements this with a flexible commercial model suiting all clients.

**Technology innovation.** Hexaware has a 5% re-investment mandate to develop new IP and accelerators as part of its innovation commitment. Additionally, Hexaware constantly co-innovates with clients to deliver the business outcome and experience they need.

**Customer kudos.** Clients appreciated Hexaware's IP, such as the Amaze suite, and the flexibility, resources, and domain knowledge it brings to engagements. Also, Hexaware's preference to understand the client's business objectives and deliver solutions with measurable business value was pointed out during multiple discussions.

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