

Corporate Fact Sheet



About Hexaware

Hexaware is the fastest growing next-generation provider of IT, BPO and consulting services. Our focus lies on taking a leadership position in helping our clients attain customer intimacy as their competitive advantage. Our digital offerings have helped our clients achieve operational excellence and customer delight by 'Powering Man Machine Collaboration.' We are now on a journey of metamorphosing the experiences of our customer's customers by leveraging our industry-leading delivery and execution model, built around the strategy— 'Automate Everything™, Cloudify Everything™, Transform Customer Experiences™'.

We serve customers in Banking, Financial Services, Capital Markets, Healthcare, Insurance, Manufacturing, Retail, Education, Telecom, Hi-tech & Professional Services (Tax, Audit, Accounting and Legal), Travel, Transportation and Logistics. We deliver highly evolved services in Rapid Application prototyping, development and deployment; Build, Migrate and Run Cloud solutions; Automation-based Application support; Enterprise Solutions for digitizing the back-office; Customer Experience Transformation; Business Intelligence & Analytics; Digital Assurance (Testing); Infrastructure Management Services; and Business Process Services.

Hexaware services customers in over two dozen languages, from every major time zone and every major regulatory zone. Our goal is to be the first IT services company in the world to have a 50% digital workforce.

Vertical Focus

- Banking & Financial Services
- Healthcare & Insurance
- Travel & Transportation
- Hi-tech & Professional Services
- Manufacturing & Consumer

Key Alliances

- | | |
|-----------------------|--------------|
| • Automation Anywhere | • Salesforce |
| • MuleSoft | • Workday |
| • Microsoft | • UiPath |
| • Oracle | • Backbase |
| • PEGA | • AWS |
| • SAP | |

Service Offerings

- Application Transformation Management
- Application Support & Maintenance
- Business Intelligence and Analytics
- Business Process Services
- Digital Assurance
- Customer Experience Transformation
- Enterprise Solutions
- Infrastructure Management Services
- Cloudify Everything™

Awards & Recognitions

- Hexaware Ranks 1st in 'The IT Outsourcing Study 2019 Europe' conducted by Whitelane Research for three consecutive years
- Hexaware wins the Best Innovative Employee Development Practice of the Year 2019 award from HRIA
- Everest mentions Hexaware as Major Contenders for healthcare Business Operations Services
- Everest Recognizes Hexaware as "IT service provider of the year 2020"- 4th Year in a Row
- Forrester recognizes Hexaware as "Contenders" for Workday Services in their New WAVE report
- Everest mentions Hexaware as 'Major Contenders' for Digital Healthcare Payer Services
- Hexaware is proud to be the Gold Winner at the 2019 ITSMA Marketing Excellence Awards for 'Personalizing Marketing with Digital Tools, Data, and Approaches'
- IDC mentions Hexaware as "Major Contenders" for Microsoft Dynamics Services
- Hexaware ranked No 7 in HfS Top 10 report for Retail & CPG Services
- Forrester features Hexaware as "Contenders" in their New Wave report for Workday Services
- HfS mentions Hexaware among the top vendors offering Banking & Financial Services and SAP SuccessFactors Services
- Hexaware mentioned as 'Major Contender' for Guidewire and Insurance IT Services by Everest Group.
- Hexaware mentioned as 'Major Contender' for Business Process Service Delivery Automation by Everest Group
- Hexaware mentioned as 'Major Contender' and 'Star Performer' for global capital markets services by Everest Group
- IDC mentions Hexaware as 'Major Player' for Digital Quality Assurance Services for Western Europe
- IDC mentions Hexaware as 'Major Player' for Agile Devops Services
- Gartner mentions Mobiquity in 2019 Cool Vendors in Business and IT Services report
- Gartner recognizes Mobiquity in 2019 Market Guide for Digital Business Consulting and Implementation Services
- Mobiquity cited in a Forrester report on Digital Experience Agencies

Quick Facts

- Year of establishment: 1990
- Annual revenues: USD \$793.3 Mn
- Number of employees: 19,999
- Global Offices: 44
- Million Dollar Clients: 129
- Number of active customers: 263

Global Delivery Centers

- AMERICAS
 - North America
 - Virginia
 - New Jersey
 - Georgia
 - Pennsylvania
 - Massachusetts
 - Florida
 - California
 - Mexico
 - Coahuila
 - Guadalajara
 - Monterrey
- EMEA
 - London, UK
 - Frankfurt, Germany
 - Tver, Russia
 - Warsaw, Poland
 - Amsterdam
- APAC
 - India
 - Singapore
 - Australia

India Delivery Centers

Mumbai, Chennai, Nagpur, Pune, Coimbatore, Bengaluru, Noida, Ahmedabad



Corporate Fact Sheet



Leadership Team

Atul Nishar

Founder & Non-Exec Chairman

R. Srikrishna

CEO & Executive Director

Vinod Chandran

President & Global Head, North America Operations

Amalesh Mishra

SVP - APMEA Operations

Eswaran Venkatachalam

SVP & Global Head, Travel & Transportation

Arun Ramchandran

EVP & Global Head - Hi-Tech & Professional Services

John Castleman

Chief Executive Officer - Mobiquity

Paul Piebinga

General Manager - Mobiquity Europe

Srinivasan Panchapakesan

EVP & Global Head -
ATM Business and H&I Delivery

Vaidyanathan J R

SVP & Global Head -
Business Intelligence and Analytics

Prasan Prabhakaran

SVP & Global Head - Enterprise Solutions

Ashok Harris

President & Global Head - Strategic Partnerships

Vishwanath Joshi

Chief People Officer

Aparna Jairam

SVP & Global Head - Marketing

Jimmy Mahtani

Vice Chairman

Ram Singampalli

Chief Operating Officer

Amrinder Singh

EVP - Europe Operations

Ravi Vaidyanathan

President & Global Head -
Banking & Financial Services

Milan Bhatt

EVP & Global Head -
Healthcare & Insurance

Sandeep Dhar

President & Global Head -
Customer Experience Transformation

Andy Norman

Chief Operating Officer &
General Manager - Mobiquity US

Chinmoy Banerjee

EVP & Global Head -
Business Process Services

Satyendu Mohanty

SVP & Global Head - Digital Assurance

Siddharth Dhar

EVP & Global Head -
Infrastructure Management Services

Vikash Kumar Jain

Chief Financial Officer

Senthil Nayagam K

SVP, Global Revenue Assurance
& Chief Learning Officer



North America

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Mobiquity Headquarters

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India

Mumbai- Headquarters

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Certifications

- Multi Model CMMI - DEV & SVC Version 1.3 - Level 5 by CMMI Institute, SEI, Carnegie Mellon017
- ISO 9001-2015 awarded by Det Norske Veritas for Analysis, Design, Construction Testing, Delivery and Maintenance of commercial application software and services
- ISO/IEC 27001:2013 awarded by Det Norske Veritas for provision of IT solutions, services and consulting and BPO services
- ISO 20000-1:2011 awarded by Det Norske Veritas for provision of IT solutions, services

Revenue Break-up

% by Verticals	Q1 FY-19	Q2 FY-19	Q3 FY-19	Q4 FY-19	FY-18
Banking & Financial Services	40.8	39.8	38.6	35.5	42.8
Manufacturing & Consumer	17.2	16.0	17.1	18.2	15.3
Travel & Transportation	9.5	10.1	10.1	10.3	11.1
Healthcare & Insurance	18.3	19.2	19.3	21.0	17.8
Professional Services	14.3	14.9	14.9	15.0	13.0
% by Geo	Q1 FY-19	Q2 FY-19	Q3 FY-19	Q4 FY-19	FY-18
Americas	76.1	76.8	75.4	74.4	76.7
Europe	12.6	14.0	16.6	17.5	12.9
APAC	11.3	9.2	8.0	8.1	10.4

