

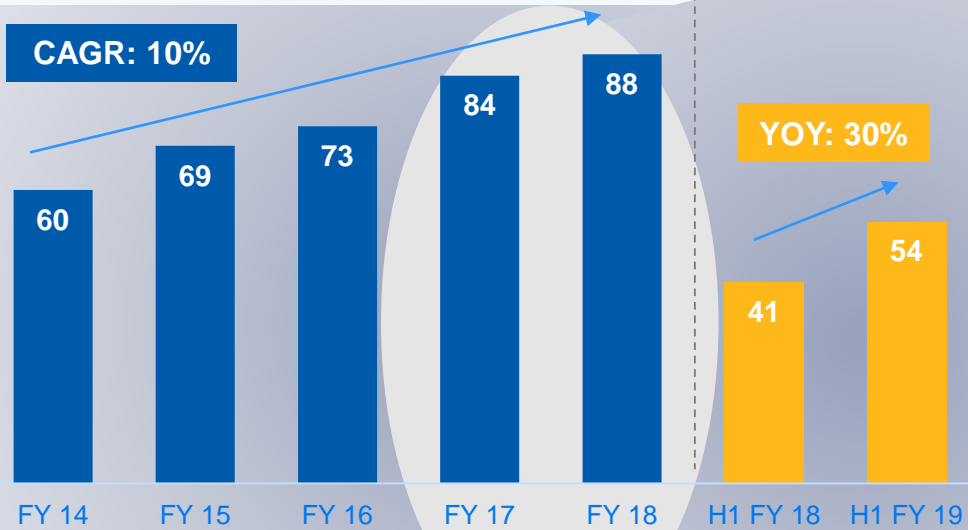
HEXAWARE INVESTOR & ANALYST MEET 2019



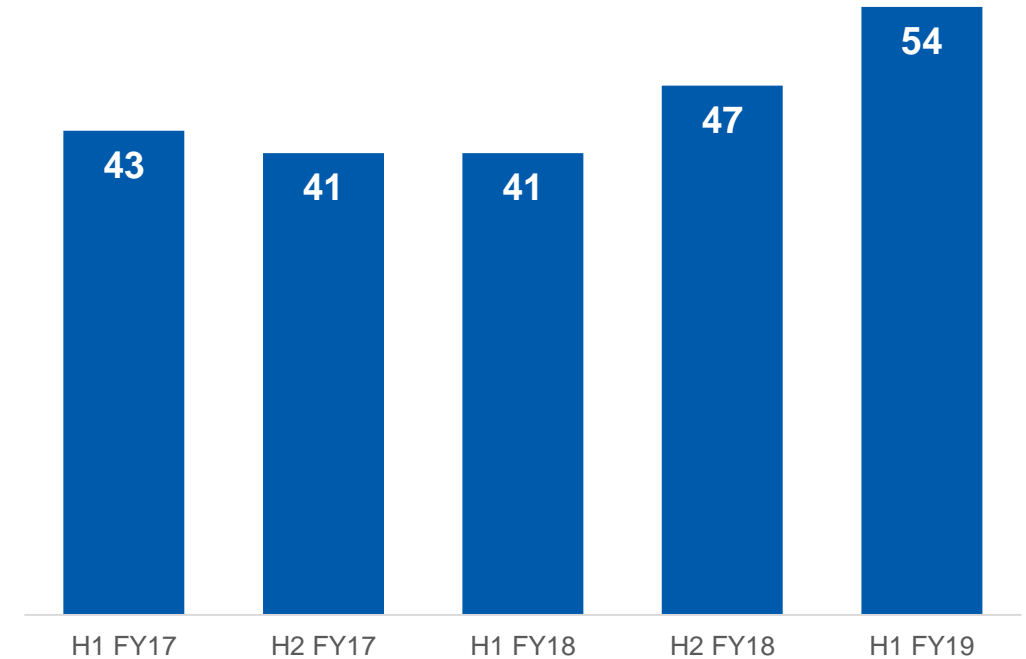
Professional Services

Performance Snapshot

Revenue (\$Mn)

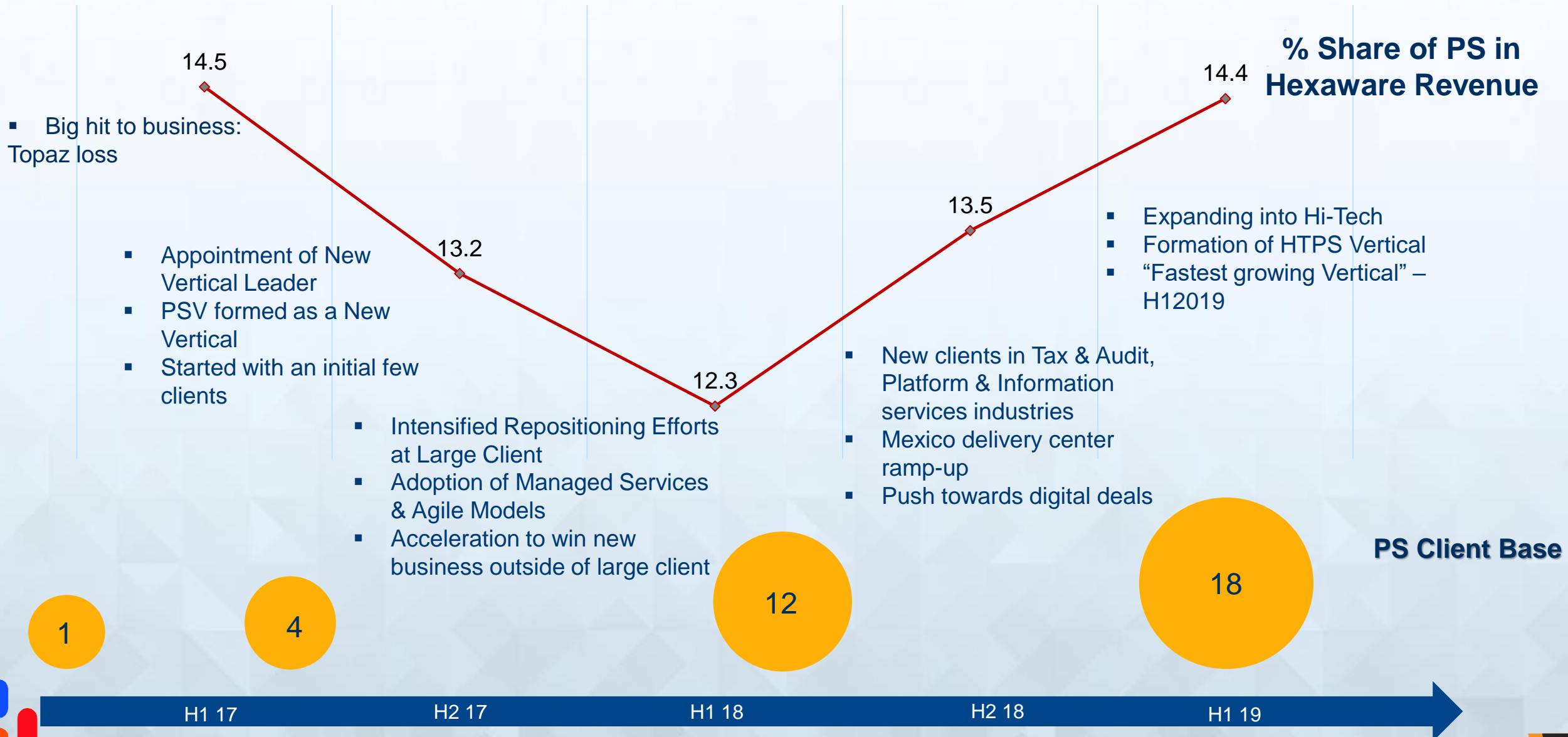


HTPS* Revenue (\$Mn)



**HTPS stands for Hi-Tech & Professional Services, referring to the expanded scope for PS Vertical*

Professional Services Turnaround Story



Growing Digital footprint at our Largest Client

Client Facing Technologies

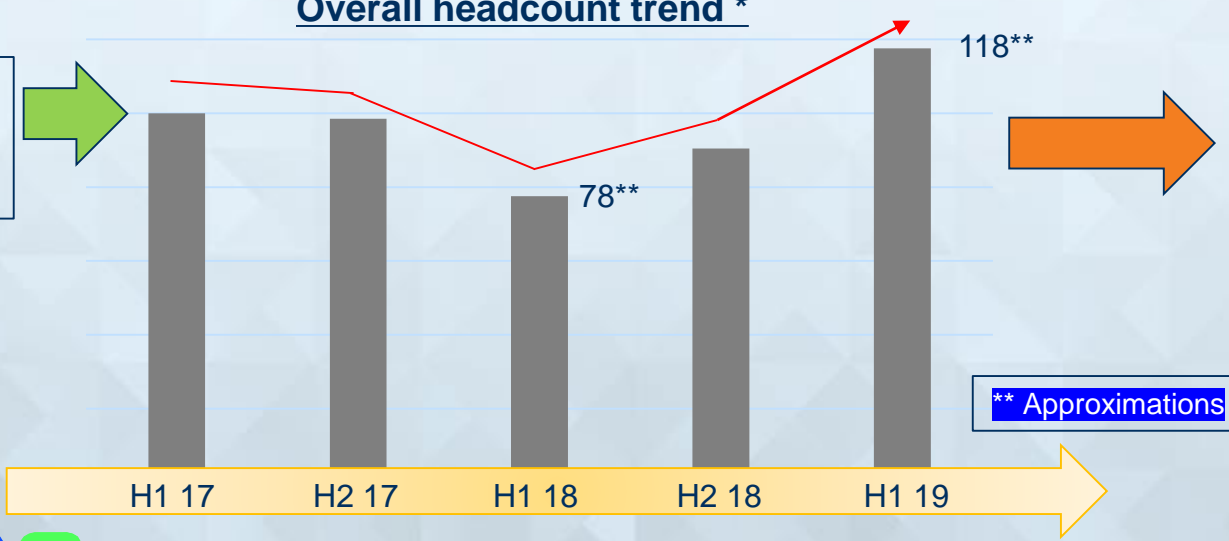


Internal Technologies



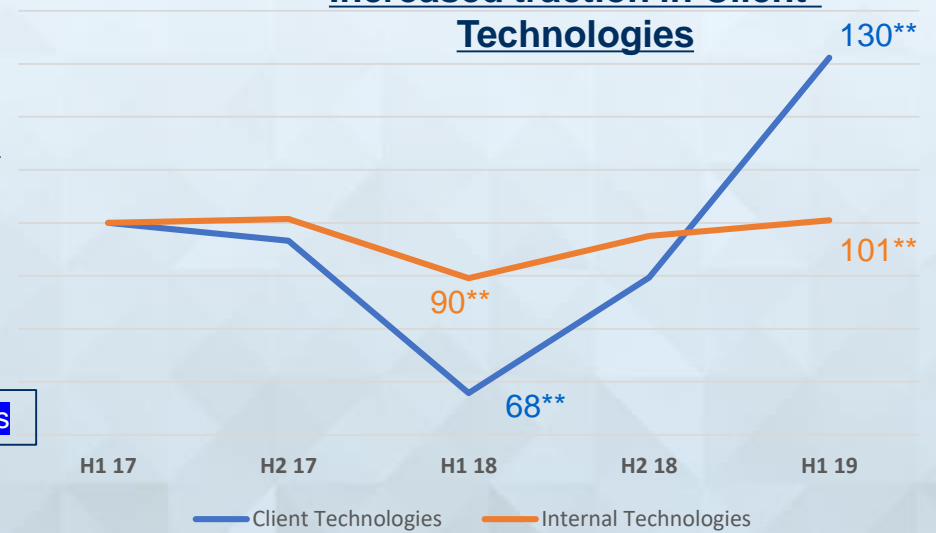
Overall headcount trend *

* Assuming 100 as starting head count



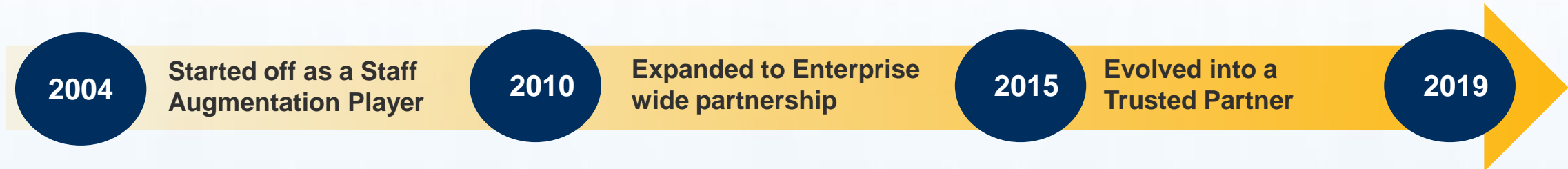
** Approximations

Increased traction in Client* Technologies



— Client Technologies — Internal Technologies

Repositioned as a Trusted Transformation Partner



Staff Augmentation Player



Primarily Legacy Tech



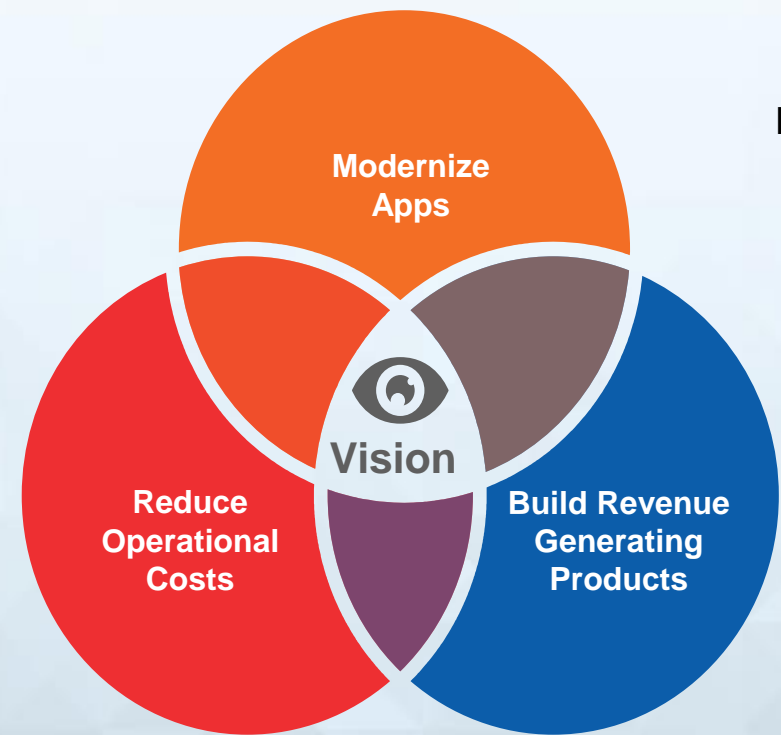
Efficiency Focus



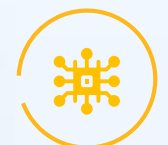
Level 2 Connects



Quality Assurance & Support



Managed Services & Agile Partner



Digital & Emerging Technologies



Revenue Enhancement & Modernization



CXO Level Relationships



Development, Architecture Services



Parikrama: Celebrating 15 years of Trustful Partnership



Scope of HTPS Vertical: Focus on 'Trust & Technology'

- Leading Legal firms
- Leading Risk Management firm

Legal, Risk & Compliance



People & Talent Management



- Background Verification Providers
- Well known Recruitment firms

Advisory & Consulting



- Big 4 Firms
- Technology Consulting Firm

TRUST

TECHNOLOGY

Tax, Audit & Accounting



Hi-Tech, Platforms & Information Services

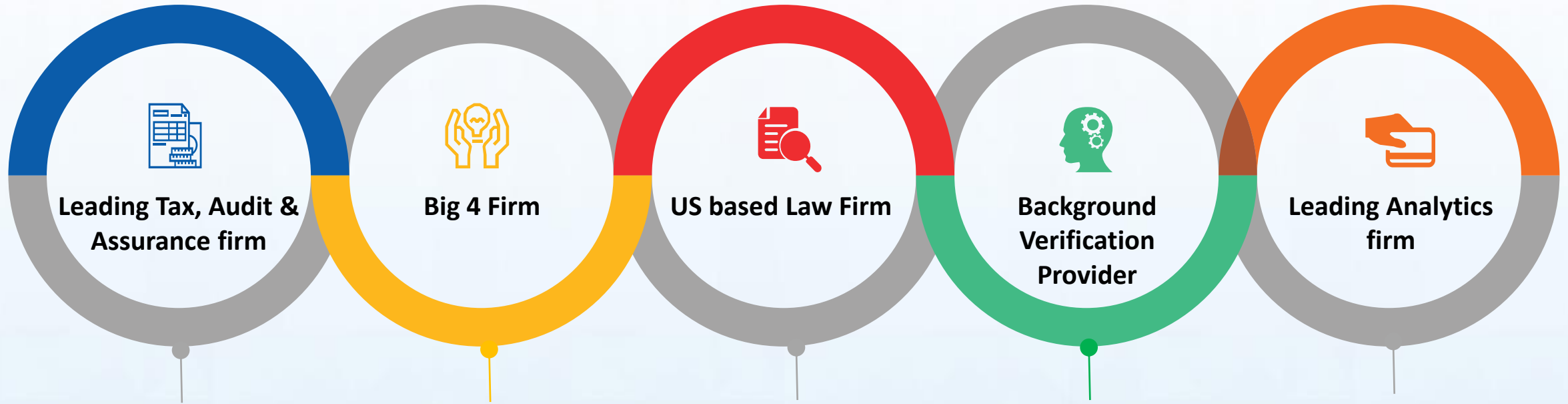


- Big 4 Firms
- Leading Tax, Audit & Assurance firm

- Leading Analytics firm
- Largest British Auction House
- Leading Car Auction firm
- Hi-Tech Accounting Software firm

PROFESSIONAL SERVICES

Key Client Engagements aligned with our Strategy



Cloud-based Components & Visualization for Audit Analytics Platform

Working to redesign employee engagement mobile application for Android and iOS

Performance testing of a Financial Management System for a Legal firm

Helping the organization digitize background verification process

Building ECM solutions on the cloud for scholastic & academic research LOBs



CLOUDIFY EVERYTHING™



TRANSFORM CUSTOMER EXPERIENCES™



AUTOMATE EVERYTHING™



AUTOMATE EVERYTHING™



CLOUDIFY EVERYTHING™

Market Positioning & Thought Leadership



“Enable Hi-Tech & Professional Services firms Re-Imagine Trust through innovative and valued solutions, leveraging emerging technologies”

Trust Disrupted: The Tax, Audit & Accounting industry in the era of Emerging Technologies

ON-DEMAND WEBINAR

Trust Disrupted:
The Tax, Audit & Accounting industry in the era of Emerging Technologies

Arun "Rak" Ramchandran
Executive Vice President and Global Head
Hi-Tech & Professional Services

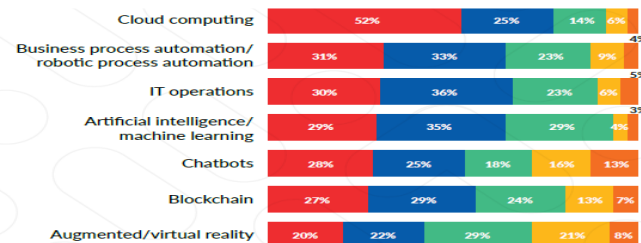
Swapnil Sule
Assistant Vice President and Practice Lead
Hi-Tech & Professional Services

[View Webinar Now >](#)

Audit and Tax Industry 'Reimagined' in the Era of Digital Disruption

White Paper
Audit and Tax Industry
'Reimagined' in the
Era of Digital Disruption

Cloud Computing & AI lead the way in the digital transformation of professional services industry



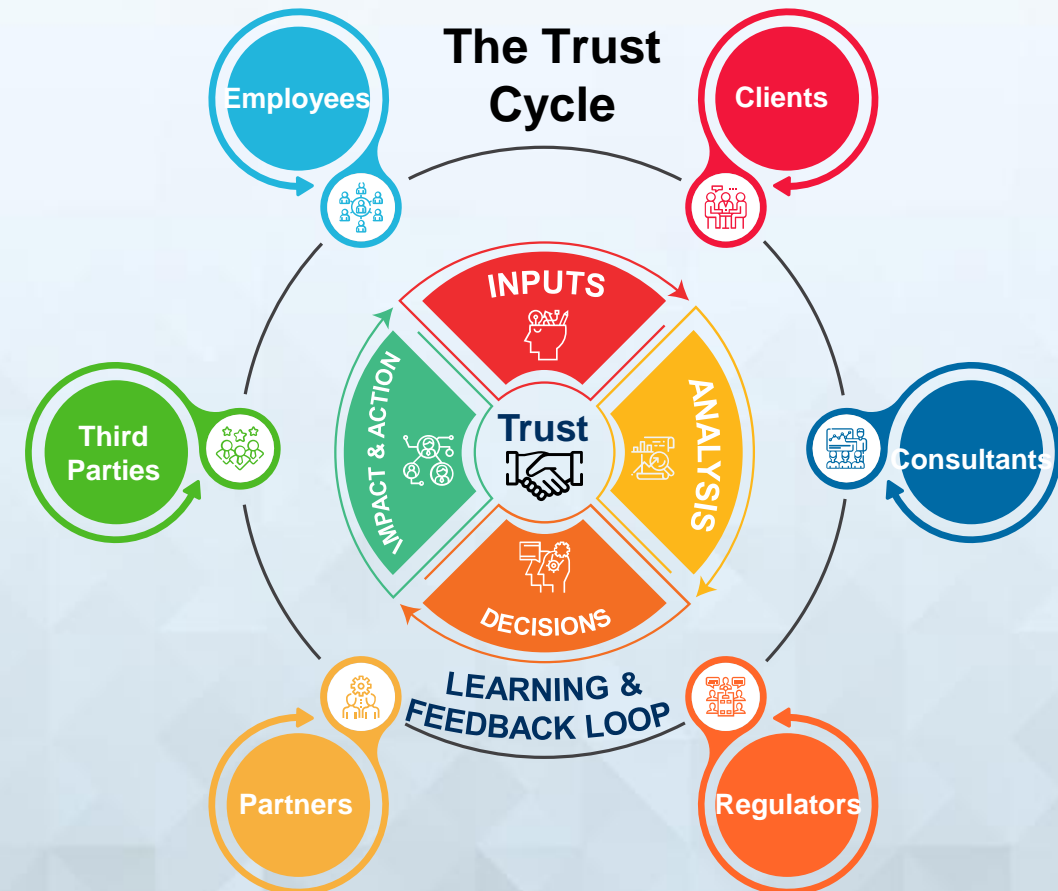
Professional Services
ReImagine Trust

Speaker
Arun "Rak" Ramchandran
Executive Vice President and Global Head
Hi-Tech & Professional Services
Hexaware Technologies

September 5, 2019
15:00 - 16:30hrs PT
Santa Clara Convention Center, CA, USA

Session on
Reimagining Trust in the Era of
Disruptive Technologies

GLOBAL DIGITAL FORUM
Bridging Innovation and Business Growth



Strategy for Sustained Growth



Depth

Maximizing revenue from existing accounts



Domain

New solutions & partnerships across sub-verticals



Diversification

Expansion of client base & delivery centers

Growth Drivers

- Hi-Tech, Platforms & Info Svcs
- Platform-driven Technology solutions in PS firms
- Innovative engagement models to meet changing expectations

Key Challenges

- Talent Availability
- Emerging Technology Skills
- Margin Improvements



HEXAWARE

Innovative Services

Passionate Employees

Delighted Customers

Thank you

www.hexaware.com