



(Rupees in Lakhs except per share data)

|  | (Rubees in Lakits except per state i              |   |                                       |                                       |   |  |
|--|---|---|---------------------------------------|---------------------------------------|---|--|
| PARTICULARS  | QUARTER<br>ENDED<br>30th SEP'2010                 | QUARTER<br>ENDED<br>30th SEP'2009                 | NINE MONTHS<br>ENDED<br>30th SEP'2010 | NINE MONTHS<br>ENDED<br>30th SEP'2009 | YEAR<br>ENDED<br>31st DEC'2009<br>AUDITED |  |
| INCOME   |   |   |                                       |                                       |   |  |
| INCOME FROM OPERATIONS   | 28,174.39   | 26,315.70   | 75,493.75                             | 78,652.00                             | 103,856.17                                |  |
| EXPENDITURE  |   |   |                                       |                                       |   |  |
| EMPLOYMENT EXPENSES  | 18,136.20   | 13,903.32   | 49,074.19                             | 43,538.44                             | 57,107.38                                 |  |
| SOFTWARE AND DEVELOPMENT EXPENSES  | 4,245.61  | 2,655.26  | 10,930.24                             | 8,237.22                              | 11,973.59                                 |  |
| ADMINISTRATION AND OTHER EXPENSES  | 3,461.02  | 3,659.53  | 9,789.07                              | 11,457.26                             | 15,014.81                                 |  |
| DEPRECIATION, AMORTIZATION AND IMPAIRMENT  | 583.48  | 673.56  | 1,760.94                              | 2,059.41                              | 2,709.45                                  |  |
| TOTAL EXPENDITURE  | 26,426.31   | 20,891.67   | 71,554.44                             | 65,292.33                             | 86,805.23                                 |  |
| PROFIT FROM OPERATIONS BEFORE OTHER INCOME, EXCHANGE<br>RATE DIFFERENCE, INTEREST, & EXCEPTIONAL ITEMS   | 1,748.08  | 5,424.03  | 3,939.31                              | 13,359.67                             | 17,050.94                                 |  |
| OTHER INCOME (NET)   | 930.87  | 943.17  | 4,648.27                              | 2,706.48                              | 3,747.74                                  |  |
| EXCHANGE RATE DIFFERENCE (NET) (LOSS)  | (757.86)  | (1,976.53)  | (3,428.65)                            | (5,116.06)                            | (6,170.51)                                |  |
| PROFIT BEFORE INTEREST, EXCEPTIONAL ITEM AND TAX   | 1,921.09  | 4,390.67  | 5,158.93                              | 10,950.09                             | 14,628.17                                 |  |
| INTEREST   | 154.27  | 41.25   | 230.71                                | 138.76                                | 174.59                                    |  |
| PROFIT BEFORE TAX AND EXCEPTIONAL ITEMS  | 1,766.82  | 4,349.42  | 4,928.22                              | 10,811.33                             | 14,453.58                                 |  |
| EXCEPTIONAL ITEM (NET) (Refer Note 2 below)  | 2,524.51  | -   | 2,240.78                              | -                                     | -   |  |
| PROFIT BEFORE TAX  | 4,291.33  | 4,349.42  | 7,169.00                              | 10,811.33                             | 14,453.58                                 |  |
| TAX EXPENSE  | 87.74   | 214.89  | 370.55                                | 997.41                                | 1,035.83                                  |  |
| PROFIT AFTER TAX   | 4,203.59  | 4,134.53  | 6,798.45                              | 9,813.92                              | 13,417.75                                 |  |
| PAID UP EQUITY SHARE CAPITAL (FACE VALUE OF RS. 2/- PER SHARE)   | 2,900.16  | 2,873.01  | 2,900.16                              | 2,873.01                              | 2,873.01                                  |  |
| RESERVES AND SURPLUS   |   |   |                                       |                                       | 82,076.84                                 |  |
| EARNINGS PER SHARE (Rupees)<br>BASIC<br>DILUTED  | 2.90<br>2.82                                      | 2.88<br>2.79                                      | 4.70<br>4.57                          | 6.83<br>6.61                          | 9.34<br>9.00                              |  |
| PUBLIC SHAREHOLDING<br>NUMBER OF SHARES OF RS 2/- EACH<br>PERCENTAGE OF SHAREHOLDING   | 103,748,983<br>71.55%                             | 102,492,633<br>71.35%                             | 103,748,983<br>71.55%                 | 102,492,633<br>71.35%                 | 102,492,633<br>71.35%                     |  |
| PROMOTERS AND PROMOTER GROUP SHAREHOLDING<br>A) PLEDGED/ENCUMBERED<br>- NUMBER OF SHARES<br>- PERCENTAGE OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP<br>- PERCENTAGE OF THE TOTAL SHARE CAPITAL OF THE COMPANY<br>B) NON-ENCUMBERED<br>- NUMBER OF SHARES<br>- PERCENTAGE OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP<br>- PERCENTAGE OF THE TOTAL SHAREHOLDING OF THE COMPANY | 0.00%<br>0.00%<br>41,259,068<br>100.00%<br>28.45% | 0.00%<br>0.00%<br>41,158,102<br>100.00%<br>28.65% |                                       |                                       |   |  |

## B) CONSOLIDATED SEGMENT REPORTING

| PARTICULARS  | QUARTER<br>ENDED<br>30th SEP'2010 | QUARTER<br>ENDED<br>30th SEP'2009 | NINE MONTHS<br>ENDED<br>30th SEP'2010 | NINE MONTHS<br>ENDED<br>30th SEP'2009 | YEAR<br>ENDED<br>31st DEC'2009<br>AUDITED |
|--|-----------------------------------|-----------------------------------|---------------------------------------|---------------------------------------|---|
| REVENUE BY INDUSTRY SEGMENT                        |                                   |                                   |                                       |                                       |   |
| TRAVEL AND TRANSPORTATION                          | 6,401.71                          | 4,244.58                          | 15,496.37                             | 12,603.22                             | 16,803.67                                 |
| BANKING, FINANCIAL SERVICES AND INSURANCE          | 9,351.69                          | 10,321.62                         | 26,197.73                             | 30,322.00                             | 40,370.83                                 |
| MANUFACTURING, HEALTHCARE AND SERVICES             | 8,165.31                          | 7,136.70                          | 21,775.20                             | 21,395.10                             | 28,318.31                                 |
| OTHERS   | 4,255.68                          | 4,612.80                          | 12,024.45                             | 14,331.68                             | 18,363.36                                 |
| NET REVENUE FROM OPERATIONS                        | 28,174.39                         | 26,315.70                         | 75,493.75                             | 78,652.00                             | 103,856.17                                |
| SEGMENT RESULT BEFORE TAX                          |                                   |                                   |                                       |                                       |   |
| TRAVEL AND TRANSPORTATION                          | 310.97                            | 985.23                            | 844.05                                | 2,437.66                              | 3,447.13                                  |
| BANKING, FINANCIAL SERVICES AND INSURANCE          | 511.22                            | 1,816.66                          | 747.02                                | 4,072.90                              | 5,257.49                                  |
| MANUFACTURING, HEALTHCARE AND SERVICES             | 754.89                            | 2,058.34                          | 2,351.37                              | 5,694.16                              | 7,090.11                                  |
| OTHERS   | 754.48                            | 1,256.80                          | 2,005.59                              | 3,279.28                              | 4,039.23                                  |
| TOTAL  | 2,331.56                          | 6,117.03                          | 5,948.03                              | 15,484.00                             | 19,833.96                                 |
| ADD :OTHER INCOME                                  | 930.87                            | 943.17                            | 4,648.27                              | 2,706.48                              | 3,747.74                                  |
| LESS: EXCHANGE RATE DIFFERENCE (NET) GAIN / (LOSS) | (757.86)                          | (1,976.53)                        | (3,428.65)                            | (5,116.06)                            | (6,170.51)                                |
| ADD: EXCEPTIONAL ITEM (NET)                        | 2,524.51                          | -                                 | 2,240.78                              | -                                     | -   |
| LESS : INTEREST                                    | 154.27                            | 41.25                             | 230.71                                | 138.76                                | 174.59                                    |
| LESS : OTHER UN-ALLOCABLE EXPENDITURE              | 583.48                            | 693.00                            | 2,008.72                              | 2,124.33                              | 2,783.02                                  |
| PROFIT BEFORE TAX                                  | 4,291.33                          | 4,349,42                          | 7,169.00                              | 10,811.33                             | 14,453,58                                 |

Notes on segment information <u>Principal segments</u> Primary business segments have been identified taking into account the services offered to customers globally operating in different industry segments, differing risks and returns, the organisational structure and the internal reporting system.

Segmental capital employed
Assets and liabilities contracted have not been identified to any of the reportable segments as the assets are used
interchangeably between segments and it is not practicable to reasonably allocate the liabilities to individual segments. Accordingly no
disclosure relating to segment assets, and segment liabilities are made.
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| ENDED<br>30th SEP'2010<br>11,238.93<br>6,630.54<br>1,453.85 | ENDED<br>30th SEP'2009<br>12,805.52<br>4,522.53   | ENDED<br>30th SEP'2010<br>29,779.91   | ENDED<br>30th SEP'2009<br>36,915.53  | ENDED<br>31st DEC'2009<br>AUDITED<br>48,627.36   |
|---|---|---|--|--|
| 6,630.54<br>1,453.85  |   | 29,779.91   | 36,915.53  | 48,627.36  |
| 6,630.54<br>1,453.85  |   | 29,779.91   | 36,915.53  | 48,627.36  |
| 1,453.85  | 4,522.53  |   |  |  |
| 1,453.85  | 4,522.53  |   |  |  |
|   |   | 17,737.94   | 13,537.27  | 17,988.75  |
|   | 1,126.82  | 4,178.18  | 4,050.50   | 6,204.27   |
| 1,614.96  | 1,786.68  | 4,424.71  | 5,278.94   | 6,948.39   |
| 427.49  | 462.64  | 1,263.32  | 1,430.38   | 1,861.49   |
| 10,126.84   | 7,898.67  | 27,604.15   | 24,297.09  | 33,002.90  |
| 1,112.09  | 4,906.85  | 2,175.76  | 12,618.44  | 15,624.46  |
| 858.95  | 861.64  | 4,433.45  | 2,528.90   | 3,410.74   |
| (861.53)  | (1,958.41)  | (3,455.57)  | (4,985.54)   | (6,069.30)   |
| 1,109.51  | 3,810.08  | 3,153.64  | 10,161.80  | 12,965.90  |
| 122.14  | 1.37  | 139.81  | 1.68   | 5.04   |
| 987.37  | 3,808.71  | 3,013.83  | 10,160.12  | 12,960.86  |
| 3,742.10  | -   | 3,663.97  | -  | -  |
| 4,729.47  | 3,808.71  | 6,677.80  | 10,160.12  | 12,960.86  |
| 576.26  | 145.00  | 658.36  | 613.21   | 540.72   |
| 4,153.21  | 3,663.71  | 6,019.44  | 9,546.91   | 12,420.14  |
| 2,900.16  | 2,873.01  | 2,900.16  | 2,873.01   | 2,873.01   |
|   |   |   |  | 73,416.69  |
|   |   |   |  |  |
|   |   | 4.17  | 6.65   | 8.65<br>8.33   |
| 2.79  | 2.47  | 4.05  | 0.43   | 8.33   |
| 103,748,983<br>71.55%                                       | 102,492,633<br>71.35%   | 103,748,983<br>71.55%   | 102,492,633<br>71.35%  | 102,492,633<br>71.35%  |
|   |   |   |  |  |
|   |   |   |  |  |
| 0.00%   | 0.00%   |   |  |  |
| 0.00%   | 0.00%   |   |  |  |
| 41.050.040  | 41 150 400  |   |  |  |
|   |   |   |  |  |
| 28.45%  | 28.65%  |   |  |  |
|   | 1,112.09<br>858.95<br>(861.53)<br>1,109.51<br>122.14<br>987.37<br>3,742.10<br>4,729.47<br>576.26<br>4,153.21<br>2,900.16<br>2.87<br>2.79<br>103,748,983<br>71.55% | 1,112.09         4,906.85           858.95         861.64           (861.53)         (1,958.41)           1,109.51         3,810.08           122.14         1.37           987.37         3,808.71           3,742.10         -           4,729.47         3,808.71           576.26         145.00           4,153.21         3,663.71           2,900.16         2,873.01           2.87         2.55           2.79         2.47           103,748,983         71.55%           .0.00%         0.00%           0.00%         0.00%           41,259,068         41,158,102           100.00%         41,158,102 | 1,112.09         4,906.85         2,175.76           858.95         861.64         4,433.45           (861.53)         (1,958.41)         (3,455.57)           1,109.51         3,810.08         3,153.64           122.14         1.37         139.81           987.37         3,808.71         3,013.83           3,742.10         -         3,663.97           4,729.47         3,808.71         6,677.80           576.26         145.00         658.36           4,153.21         3,663.71         6,019.44           2,900.16         2,873.01         2,900.16           2.87         2.55         4,17           2.79         2.47         4.05           103,748,983         102,492,633         103,748,983           71.55%         -         -           .         .         .           .         .         .           .         .         .           .         .         .           .         .         .           .         .         .           .         .         .           .         .         .           . | 1,112.09         4,906.85         2,175.76         12,618.44           858.95         861.64         4,433.45         2,528.90           (861.53)         (1,958.41)         (3,455.57)         (4,985.54)           1,109.51         3,810.08         3,153.64         10,161.80           122.14         1.37         139.81         1.68           987.37         3,808.71         3,013.83         10,160.12           3,742.10         -         3,663.97         -           4,729.47         3,808.71         6,677.80         10,160.12           576.26         145.00         658.36         613.21           4,153.21         3,663.71         6,019.44         9,546.91           2,900.16         2,873.01         2,900.16         2,873.01           2,900.16         2,873.01         2,900.16         2,873.01           2,900.16         2,873.01         2,900.16         2,873.01           2,87         2,55         4,17         6,65           2,79         2,447         4,05         6,43           103,748,983         102,492,633         71.55%         71.35%           103,748,983         102,492,633         71.55%         71.35% |

### C) HEXAWARE TECHNOLOGIES LIMITED - INDIA - STANDALONE BASIS UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED 30TH SEPTEMBER' 2010

## D) Notes:-

1) The Consolidated unaudited financial results and stand alone financial results of the Company, reviewed and

recommended by the Audit Committee, were taken on record by the Board of Directors of the Company at its meeting held on October 28, 2010. The Consolidated unaudited financial results for the period ended September 30, 2010 and stand

alone results have been subjected to a limited review by the Statutory Auditors.

The Company has opted to publish only consolidated financial results, along with information on Stand alone results as per the amended guidelines issued by the Securities and Exchange Board of India. Standalone results are available on the Company's website.

2) Details of exceptional items:

i) Profit on sale of surplus assets amounting to Rs 6,369.37 lakhs

ii) In the previous quarter, the Company entered into a large IT services contract worth USD 110 million over 5 years. This contract includes absorbing certain identified employees of the customer, along with related employee obligations. The Company has accordingly accounted for such obligations of employees during the quarter, amounting to Rs 3,844.86 lakhs based on the crystallised restructuring plan.

 Information on segments has been disclosed on a consolidated basis in accordance with Accounting Standard 17 (Segment Reporting)

4) Information on investor complaints pursuant to clause 41 of the listing agreement for the quarter ended September 30, 2010

| Particulars Oper | ning Balance Add | Itions Dispos | ais closing Balance |
|------------------|------------------|---------------|---------------------|
| Complaints       | Nil              | 1 1           | Nil                 |

5) Figures for the previous period/year have been regrouped wherever necessary to conform to the current period.

# For Hexaware Technologies Limited

Place : Mumbai Date : October 28, 2010

Atul Nishar Chairman