

K.S. Bhatia & Co.

Chartered Accountants

201, Balaji Darshan, Above Hotel Shabari, Tilak Road, Santacruz (W), Mumbai - 400 054. Tel.: 2649 3972 / 2649 2998

Independent Auditor's Report

To the Board of Directors of Hexaware Technologies Limited Liability Company

Report on the Ind AS Financial Statements

We have audited the accompanying Ind AS financial statements of Hexaware Technologies Limited Liability Company ("the Company"), which comprise the balance sheet as at 31st December, 2017, the statement of profit and loss (including other comprehensive income), the statement of cash flows and the statement of changes in equity for the year ended on that date and a summary of the significant accounting policies and other explanatory information.

Management's Responsibility for the Ind AS Financial Statements

The Company's Board of Directors is responsible for the preparation and presentation of these Ind AS financial statements that give a true and fair view of the financial position, financial performance including other comprehensive income, cash flows and changes in equity of the Company in accordance with the accounting principles generally accepted in India, including the Indian Accounting Standards (Ind AS) Financial Reporting as specified under section 133 of the Companies Act, 2013 ('the Act') read with relevant rules issued thereunder.

This responsibility also includes maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding of the assets of the Company and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and design, implementation and maintenance of adequate internal financial control, that were operating effectively for ensuring the accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Ind AS financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these Ind AS financial statements based on our audit.

We have taken into account the provisions of the Act, the accounting and auditing standards and matters which are required to be included in the audit report under the provisions of the Act and the Rules made thereunder.



K.S. Bhatia & Co.

Chartered Accountants

We conducted our audit of the Ind AS financial statements in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the Ind AS financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Ind AS financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the Ind AS financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal financial control relevant to the Company's preparation of the Ind AS financial statements that give a true and fair view in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by the Company's Directors, as well as evaluating the overall presentation of the Ind AS financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Ind AS financial statements.

Opinion

In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Ind AS financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India including the Ind AS, of the financial position of the Company as at 31st December, 2017 and financial performance including total comprehensive loss, its cash flows and the changes in equity for the year ended on that date.

for K. S. Bhatia & Co. Chartered Accountants

Firm's Registration Number: 114520W

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MNo. 046908

Kaushik Bhatia

Partner

Membership Number: 046908 Mumbai, 29th January 2018

HEXAWARE TECHNOLOGIES LIMITED LIABILITY COMPANY BALANCE SHEET AS AT DECEMBER 31, 2017

		As at	As at	Currency : RUB As at
	<u>Note</u>	December 31, 2017	December 31, 2016	January 1, 2016
Assets				
Non-current assets		•		
Property, plant and equipment	4	8,200,078	13,571,807	6,346,483
Other intangible assets	5	69,262,303	97,636,225	126,125,136
Other assets	7A _			1,044,877
Total non-current assets	_	77,462,381	111,208,032	133,516,496
Current assets				
Financial Assets				
- Cash and cash equivalents	8	29,911,742	20,992,528	19,083,759
- Unbilled revenue		9,926,964	3,673,198	920,000
- Other financial assets	6	4,171	645,398	254,182
Other assets	7B _	3,372,900	4,690,968	197,460
Total current assets	-	43,215,777	30,002,092	20,455,401
Total assets	=	120,678,158	141,210,124	153,971,897
Equity and liabilities				
Equity				
Equity Share capital	9	157,226,724	157,226,724	80,305,876
Other Equity	_	(83,242,943)	(50,171,192)	(5,675,062)
Total equity	-	73,983,781	107,055,532	74,630,814
Non-current liabilities				
Other financial liabilities	10A _	23,134,040	24,504,000	79,327,840
Total non-current liabilities	-	23,134,040	24,504,000	79,327,840
Current liabilities Financial Liabilities				
Other financial liabilities	10B	2.922.037	2,111,292	12.013
Other current liabilities	11	20,638,300	7,539,300	1,230
Total current liabilities	• • •	23,560,337	9,650,592	13,243
Total liabilities	-	46,694,377	34,154,592	79,341,083
Total equity and liabilities	-	120,678,158	141,210,124	153,971,897
	=		,,	

Notes 1 to 21 forms an integral part of the financial statements

Hexaware Technologies Limited Liability Company

Shyam J Mansukhani Authorised Signatory

Place : Mumbai

Date: 29th January, 2018

As per our report of even date

For K.S. Bhatia & Co. Chartered Accountants FRN No. 114520W

Kaushik Bhatia Partner M. No. 046908

Place : Mumbai

Date: 29th January, 2018

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HEXAWARE TECHNOLOGIES LIMITED LIABILITY COMPANY STATEMENT OF PROFIT AND LOSS

Currency : RUB For the Year ended

	Notes	Dec 31, 2017	Dec 31, 2016
INCOME			
Revenue from information technology and consultancy services		49,784,894	49,552,848
Other Income	12	526,342	,
Total Income		50,311,236	49,552,848
EXPENSES			
Employee benefits expense	13	43,022,585	44,411,157
Operation and Other Expenses	14	7,820,313	7.525.531
Exchange Rate difference (net)		(1,369,963)	8,624,757
Depreciation and amortization expense	4, 5_	33,910,052	33,487,533
Total Expenses		83,382,987	94,048,978
Loss Before Tax		(33,071,751)	(44,496,130)
Loss for the Year			
Other comprehensive income		(33,071,751)	(44,496,130)
Total Comprehensive loss for the Year		(33,071,751)	(44,496,130)

Notes 1 to 21 forms an integral part of the financial statements

Hexaware Technologies Limited Liability Company

Shyam J Mansukhani Authorised Signatory

Place : Mumbai Date : 29th January, 2018

As per our report of even date

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FRN:- 1145201

For K.S. Bhatia & Co. Chartered Accountants FRN-No. 114520W

Kaushik Bhatia Partner M. No. 046908

Place: Mumbai

Date: 29th January, 2018

Currency: RUB

For the Year ended

	Dec 31, 2017	Dec 31, 2016
Cash Flow from operating activities		
Net Loss before tax	(33,071,751)	(44,496,130)
Adjustments for:		
Depreciation and amortization expense	33,910,052	33,487,533
Interest Income	(526,342)	-
Exchange Rate Difference (net) - unrealised	(1,369,963)	7,335,358
Operating Loss before working capital changes	(1,058,004)	(3,673,239)
Adjustments for:		
Trade and other receivables	(4,109,442)	(7,637,922)
Trade and other payables	13,724,719	9,637,348
Cash generated from operations	8,557,273	(1,673,813)
Direct Taxes Paid (net)	-	
Net cash from/(used) in operating activities	8,557,273	(1,673,813)
Cash flow from investing activities		
Purchase of PPE & Intangible assets	(164,401)	(73,338,266)
Interest received	526,342	
Net cash used in investing activities	361,941	(73,338,266)
Cash flow from financing activities		
Proceeds from Share Capital	-	76,920,848
Net cash from financing activities	-	76,920,848
Net Increase/(decrease) in cash and cash equivalents	8,919,214	1,908,769
Cash and cash equivalents at the beginning of the Year	20,992,528	19,083,759
Cash and cash equivalents at the end of the Year (Refer note no.8)	29,911,742	20,992,528

Notes 1 to 21 forms an integral part of the financial statements

Hexaware Technologies Limited Liability Company

Shyam J Mansukhani Authorised Signatory

Place: Mumbai

Date: 29th January, 2018

As per our report of even date

For K.S. Bhatia & Co. Chartered Accountants FRN No. 114520W

Kaushik Bhatia Partner

M. No. 046908

Place: Mumbai

Date: 29th January, 2018

HEXAWARE TECHNOLOGIES LIMITED LIABILITY COMPANY STATEMENT OF CHANGES IN EQUITY

A. Equity Share Capital

	As at January 1, 2017	Changes during the Year	As at Dec 31, 2017	
=	157,226,724		157,226,724	
	As at January 1, 2016	Changes during the Year	As at Dec 31, 2016	
	80,305,876	76,920,848	157,226,724	

B. Other Equity

	Reserves and Surplus		
	Retained Earnings	Total	
Balances as at January 1, 2017	(50,171,192)	(50,171,192)	
Loss for the Year Other comprehensive income	(33,071,751)	(33,071,751)	
Total comprehensive loss for the Year	(33,071,751)	(33,071,751)	
As at December 31, 2017	(83,242,943)	(83,242,943)	
Balance as at January 1, 2016 Loss for the Year Other comprehensive income	(5,675,062) (44,496,130)	(5,675,062) (44,496,130)	
Total comprehensive loss for the Year	(44,496,130)	(44,496,130)	
As at December 31, 2016	(50,171,192)	(50,171,192)	

Notes 1 to 21 forms an integral part of the financial statements



1 Corporate Information

Hexaware Technologies LLC is a Limited Liability Company domiciled in Tver, Russia incorporated on 14th October 2015. The Company is engaged in providing business process outsourcing / Call center services. It operates in various service lines like Human Resource outsourcing, Healthcare outsourcing, Finance/ Accounts Management and Knowledge Process Outsourcing. The Company is the Wholly Owned subsidiary of Hexaware Technologies Ltd India.

2 Significant Accounting Policies

2.1 Statement of compliance

In accordance with the notification issued by the Ministry of Corporate Affairs, the Company has adopted Indian Accounting Standards (referred to as "Ind AS") notified under the Companies (Indian Accounting Standards) Rules, 2015 with effect from January 1, 2017. In accordance with Ind AS 101 First-time Adoption of Indian Accounting Standard, the Company has presented a reconciliation under Accounting Standards notified under the Companies (Accounting Standards) Rules, 2006 ("Previous GAAP") to Ind AS.The date of transition to Ind AS is January 1, 2016.

2.2 Basis of Preparation

These financial statements are prepared on historical cost basis, except for certain financial instruments, which are measured at fair values as explained in the accounting policies below.

2.3 Critical accounting judgements and key source of estimation uncertainty

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of revenue, expense, assets and liabilities and disclosures relating to contingent liabilities on the date of the financial statements. Actual results could differ from those estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revision to accounting estimates is recognised in the period in which the estimate is revised and in any future period affected.

Key source of estimation uncertainty which may cause material adjustments:

2.3.1 Impairment of Assets

Determining whether asset is impaired requires an estimation of the value in use of the cash-generating units to which asset has been allocated. The value in use calculation requires the management to estimate the future cash flows expected to arise from the cash-generating unit and a suitable discount rate in order to calculate the present value. Where actual future cash flows are less than expected, a material impairment loss may arise.

2.3.2 Others

Others areas involving estimates relates to provision for the doubtful debts.

2.4 Revenue Recognition

Revenue is measured at fair value of consideration received or receivable.

Revenue from business process management arises from unit-priced contracts, time based contracts and cost based projects. Such revenue is recognised as services are performed. It is billed in accordance with the specific terms of the contract with the client.

Amount received or billed in advance of services performed are recorded as unearned revenue.

Unbilled services represents revenue recognized based on services performed in advance of billing in accordance with contract terms.

Revenue is reported net of discount and indirect taxes.

Interest income is recognised using effective interest rate method.

2.5 Leases

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the leasee. All other leases are classified as operating leases.

a) Finance Lease

Assets taken on finance lease are capitalised at lower of present value of the minimum lease payments and the fair value and liability is recognised for an equivalent amount. Lease payments are apportioned between finance charge and reduction in outstanding liability so as to achieve a constant rate of interest on the remaining balance of liability.

b) Operating Leases

Assets taken on lease under which all risks and rewards of ownership are effectively retained by the lessor are classified as operating lease. Lease payments under operating leases are recognised as expenses on straight line basis over the lease term unless the payment to the lessor are structured to increase in line with expected general inflation.

Furnished and equipped premises leased out under operating lease are capitalised in the books of the Company. Lease income is recognised over the lease term on a straight line basis.



2.6 Functional and presentation currency

- a) The functional currency of the Company is Rubles ie (RUB).
- b) Foreign currency

Transactions in foreign currency are recorded at the original rate of exchange in force at the time transactions are effected. Monetary items denominated in foreign currency are restated using the exchange rate prevailing on the date of the balance sheet. The resulting exchange difference on such restatement and settlement is recognized in the profit or loss except exchange differences on transactions entered into in order to hedge certain foreign currency risk.

Non-monetary items carried at fair value that are denominated in foreign currencies are retranslated at the rates prevailing at the date of balance sheet. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

2.7 Employee Benefits

a) Post-employment benefits and other long term benefit plan

The Company contribtues to the employee benefit Scheme as per the Labour Law Regulations as applicable in Russian Republic.

b) Short term employee benefit

The undiscounted amount of short term employee benefits expected to be paid in exchange for the services rendered by employees is recognized as an expense during the period when the employee renders those services. These benefits include compensated absences such as leave expected to be availed within a year, statutory employee profit sharing and bonus payable.

2.8 Taxes on Income

Income tax expense comprises of current tax and deferred tax. Current and deferred tax are recognised in net income, except when they relate to items that are recognised in other comprehensive income or directly in equity, in which case, the current and deferred tax are also recognised in other comprehensive income or directly in equity, respectively.

Current tax is measured at the amount expected to be paid or recovered from the domestic and overseas tax authorities using enacted or substantively enacted tax rates.

Deferred taxes are recognised on temporary differences between the carrying amounts of assets and liabilities in the consolidated financial statements and the corresponding tax base used in the computation of taxable profit. Deferred tax assets and liabilities are not recognised when the deferred income tax arises from the initial recognition of goodwill or an asset or liability in a transaction that is not a business combination and affects neither the accounting nor taxable profit at the time of the transaction.

Advance taxes and provisions for current income taxes as well as deferred tax assets and liabilities are presented in the statement of financial position after off-setting advance tax paid and income tax provision arising in the same tax jurisdiction and where the entity intends to settle the asset and liability on a net basis.



2.9 Property, plant and equipment (PPE)

PPE are stated at cost of acquisition less accumulated depreciation (other than freehold land) and impairment loss, if any.

Depreciation

Depreciation is provided on straight-line method based on the estimated useful lives of the assets as follows:

Asset Class	Estimated useful Life
Computer Systems (included in Plant and Machinery)	3 years
Office Equipment	5 years
Furniture and Fixtures	8 years

Depreciation methods, estimated useful lives and residual values are reviewed at the end of each year and adjusted prospectively where

An item of PPE is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the assets. Any gain or loss arising on derecognition is determined as the difference between the sales proceeds and the carrying amount of the assets and is recognised in profit or loss.

2.10 Intangible assets

Intangible assets with finite useful lives that are acquired are initially recognised at cost in case of separately acquired assets and at fair value in case of acquisition in business combination. Subsequent to initial recognition, intangible assets are reported at cost less accumulated amortisation and impairment loss, if any. Amortisation is recognised on a straight-line basis over their estimated useful lives. Following table summarises the nature of intangibles and the estimated useful lives.

Asset Class	Estimated useful Life
Software licenses	3 years
Customer Contracts/Relations	5 years

Amortisation method, estimated useful lives and residual values are reviewed at the end of each year and adjusted prospectively where appropriate.

An intangible asset is derecognised on disposal or when no future economic benefits are expected to arise from the continued use of the assets. Any gain or loss arising on derecognition is determined as the difference between the sales proceeds and the carrying amount of the assets and is recognised in profit or loss.

2.11 Impairment of assets other than goodwill

a) Financial assets (other than at fair value)

The Company assesses at each balance sheet date, whether a financial asset or a group of financial assets is impaired. Ind AS 109 requires expected credit losses to be measured through a loss allowance. The Company recognises lifetime expected losses for all contract assets and / or all trade receivables that do not constitute a financing transaction. For all other financial assets, expected credit losses are measured at an amount equal to the 12-month expected credit losses or at an amount equal to the life time expected credit losses if the credit risk on the financial asset has increased significantly since initial recognition.

b) Non-financial assets

Tangible and Intangible assets

At the end of each reporting period, the Company assesses whether there is an indication that an asset may be impaired. An asset is treated as impaired when the carrying cost of asset exceeds its recoverable value. When it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash-generating unit to which the asset belongs or allocated. Impairment loss is charged to the profit or loss in the year in which an asset is identified as impaired. The impairment loss recognized in prior accounting period is reversed if there has been a change in the estimate of recoverable amount.

2.12 Provisions

Provisions are recognised when the Company has present obligation (legal or constructive) as a result of a past event for which reliable estimate can be made of the amount of obligation and it is probable that the company will be required to settle the obligation. When a provision is measured using cash flows estimated to settle the present obligation its carrying amount is the present value of those cash flows; unless the effect of time value of money is immaterial.

Contingent liabilities acquired in a business combination are initially measured at fair value at the acquisition date. At the end of subsequent reporting periods, such contingent liabilities are measured at the higher of the amount that would be recognised in accordance with above para and the amount initially recognised less cumulative amortisation recognised.

2.13 Non derivative financial instruments

Financial assets and liabilities are recognised when the Company becomes a party to the contractual provisions of the instrument. Financial assets and liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value measured on initial recognition of financial asset or financial liability.

A Financial assets and financial liabilities - measurement

(i) Financial assets at amortised cost

Financial assets are subsequently measured at amortised cost if these financial assets are held within a business whose objective is to hold these assets in order to collect contractual cash flows and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.



(ii) Financial assets at fair value through other comprehensive income

Financial assets are measured at fair value through other comprehensive income if these financial assets are held within a business whose objective is achieved by both collecting contractual cash flows and selling financial assets and the contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

(iii) Financial assets at fair value through profit or loss

Financial assets are measured at fair value through profit or loss unless it is measured at amortised cost or at fair value through other comprehensive income on initial recognition. The transaction costs directly attributable to the acquisition of financial assets and liabilities at fair value through profit and loss are immediately recognised in statement of profit and loss.

(iv) Cash and cash equivalents

The Company considers all highly liquid financial instruments, which are readily convertible into known amounts of cash that are subject to an insignificant risk of change in value and having original maturities of three months or less from the date of purchase, to be cash equivalents. Cash and cash equivalents consist of balances with banks which are unrestricted for withdrawal and usage.

(v) Financial liabilities

Financial liabilities are initially recognised at fair value less any directly attributable transaction costs. Subsequent to initial recognition, these liabilities are measured at amortised cost using the effective interest method.

B Share capital

Equity shares

Incremental costs directly attributable to the issue of equity shares, net of any tax effects, are recognised as a deduction from equity.

3 First time Ind AS

The accounting policies set out in note 2 have been applied in preparing these financial statements for the year ended December 31, 2017 and comparative financial statements for the year ended December 31, 2016 and in preparation of opening IndAS balance sheet at January 1, 2016 (date of transition). There were no significant reconciliation items in Balance sheet, statement of profit and loss and Cash flows reported in previous GAAP in comparison with IndAS.



4 Property, Plant and Equipment (PPE)

PPE consist of the following:

Currency: RUB

	Plant and Machinery	Furniture and Fixtures	Office Equipment	<u>Total</u>
COST				
At January 1, 2017 Additions	12,932,790	1,089,559 -	4,645,847 5,076	18,668,196 5,076
Disposals	-	-	-	-
At December 31, 2017	12,932,790	1,089,559	4,650,923	18,673,272
ACCUMULATED DEPRECIATION				
At January 1, 2017	3,983,153	135,527	977,709	5,096,389
Charge for the Year Disposals	4,310,928	136,200	929,677 -	5,376,805
At December 31, 2017	8,294,081	271,727	1,907,386	10,473,194
NET CARRYING AMOUNT				
At December 31, 2017	4,638,709	817,832	2,743,537	8,200,078
				
COST	0.000.405		4.440.405	0.444.050
At January 1, 2016 Additions	2,296,125 10,636,665	- 1,089,559	4,148,125 497,722	6,444,250 12,223,946
Disposals	10,030,003	1,009,559	497,722	12,223,940
At December 31, 2016	12,932,790	1,089,559	4,645,847	18,668,196
ACCUMULATED DEPRECIATION				
At January 1, 2016	30,862	-	66,905	97,767
Charge for the year	3,952,291	135,527	910,804	4,998,622
Disposals	-			<u>-</u>
At December 31, 2016	3,983,153	135,527	977,709	5,096,389
NET CARRYING AMOUNT				
At December 31, 2016	8,949,637	954,032	3,668,138	13,571,807
At January 1, 2016	2,265,263	<u> </u>	4,081,220	6,346,483
				

Note:

i) Plant and machinery includes computer systems



5

Currency: RUB Intangible assets Intangible assets consist of the following: Software Customer licenses Contracts/ Relations **Total** COST At January 1, 2017 42.000 128,457,365 128,499,365 Additions 159,325 159,325 At December 31, 2017 201,325 128,457,365 128,658,690 **ACCUMULATED AMORTISATION** At January 1, 2017 15.323 30,847,817 30,863,140 Amortisation for the Year 58,339 28,474,908 28,533,247 At December 31, 2017 73,662 59,322,725 59,396,387 **NET CARRYING AMOUNT** At December 31, 2017 127,663 69,134,640 69,262,303 COST At January 1, 2016 42,000 128,457,365 128,499,365 At December 31, 2016 42,000 128,457,365 128,499,365 **ACCUMULATED AMORTISATION** At January 1, 2016 1,320 2,372,909 2,374,229 Amortisation for the year 14,003 28,474,908 28,488,911 At December 31, 2016 15,323 30,847,817 30,863,140 **NET CARRYING AMOUNT** At December 31, 2016 26,677 97,609,548 97,636,225 At January 1, 2016 40,680 126,084,456 126,125,136

Amortisation is included in statement of profit or loss under the line item "Depreciation and Amortisation".



6	Other financial assets			Currency : RUB
0	Other imanicial assets	December 31, 2017	December 31, 2016	January 1, 2016
	Employee advances	4,171	645,398	254,182
		4,171	645,398	254,182
7 A	Other assets (unsecured) Non-current	December 31, 2017	December 31, 2016	Currency : RUB January 1, 2016
	Conital Advances	December 31, 2017	December 31, 2010	
	Capital Advances	-	-	1,044,877
		-	-	1,044,877
В	Current			
	Interest accrued on deposit LT	160,460	-	-
	Prepaid Expenses	3,212,440 3,372,900	4,690,968 4,690,968	197,460 197,460
8	Cash and cash equivalents	December 31, 2017	December 31, 2016	Currency : RUB January 1, 2016
	In current accounts with banks Bank deposit Accounts with less than 3 months maturity	19,911,742 10,000,000 29,911,742	20,992,528	19,083,759 19,083,759
9	Charter Share Capital			_
	9.1 <u>Charter Share Capital</u> <u>Issued, subscribed and paid-up capital</u>	<u>December 31, 2017</u>	<u>December 31, 2016</u>	Currency : RUB January 1, 2016
	Charter share Capital	157,226,724	157,226,724	80,305,876

- 9.2 The entire share capital is held by Hexaware Technologies Ltd India, the Holding Company since incorporation.
- 9.3 Rights, preferences and restrictions attached to equity shares:

The Company has one class of equity shares having no par value. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all liabilities, in proportion to their shareholding.



10 A	Other financial liabilities Non-current			Currency - BUB
	Non-current	December 31, 2017	December 31, 2016	Currency : RUB January 1, 2016
	Capital creditors	23,134,040	24,504,000	79,327,840
		23,134,040	24,504,000	79,327,840
В	Current			
		<u>December 31, 2017</u>	<u>December 31, 2016</u>	January 1, 2016
	Employee liabilities Payable Accrued expenses	2,233,203 688,834	687,299 1,423,993	12,013
		2,922,037	2,111,292	12,013
11	Other liabilities Current			a 505
	Current	December 31, 2017	December 31, 2016	Currency : RUB January 1, 2016
	Advance from Customers	8,320,963	-	-
	Statutory liabilities	12,317,337	7,539,300	1,230
		20,638,300	7,539,300	1,230



			Currency : RUB
12	Other income	For the Yea	
		Dec 31, 2017	Dec 31, 2016
	Interest income	526,342	-
		526,342	-
13	Employee benefits expense	For the Ye: <u>Dec 31, 2017</u>	Currency : RUB ar ended Dec 31, 2016
	Salary and allowances	33,190,407	34,727,713
	Contribution to provident and other funds	9,754,574	9,434,630
	Staff welfare expenses	77,604	248,814
		43,022,585	44,411,157
14	Operation and Other Expenses	For the Yea	Currency : RUB
14	Operation and Other Expenses	For the Yes <u>Dec 31, 2017</u>	•
14	Rent		ar ended
14	Rent Rates and taxes	<u>Dec 31, 2017</u> 2,260,100 142,262	2,457,109 152,268
14	Rent Rates and taxes Travelling and conveyance	<u>Dec 31, 2017</u> 2,260,100 142,262 103,449	Dec 31, 2016 2,457,109
14	Rent Rates and taxes Travelling and conveyance Electricity charges	Dec 31, 2017 2,260,100 142,262 103,449 966,548	2,457,109 152,268 579,356 601,839
14	Rent Rates and taxes Travelling and conveyance Electricity charges Communication expenses	Dec 31, 2017 2,260,100 142,262 103,449 966,548 693,375	ar ended <u>Dec 31, 2016</u> 2,457,109 152,268 579,356 601,839 727,063
14	Rent Rates and taxes Travelling and conveyance Electricity charges Communication expenses Repairs and maintenance	Dec 31, 2017 2,260,100 142,262 103,449 966,548 693,375 2,471,993	ar ended Dec 31, 2016 2,457,109 152,268 579,356 601,839 727,063 1,678,533
14	Rent Rates and taxes Travelling and conveyance Electricity charges Communication expenses Repairs and maintenance Printing and stationery	Dec 31, 2017 2,260,100 142,262 103,449 966,548 693,375 2,471,993 415,667	2,457,109 152,268 579,356 601,839 727,063 1,678,533 342,114
14	Rent Rates and taxes Travelling and conveyance Electricity charges Communication expenses Repairs and maintenance Printing and stationery Legal and professional fees	2,260,100 142,262 103,449 966,548 693,375 2,471,993 415,667 61,250	2,457,109 152,268 579,356 601,839 727,063 1,678,533 342,114 408,932
14	Rent Rates and taxes Travelling and conveyance Electricity charges Communication expenses Repairs and maintenance Printing and stationery Legal and professional fees Advertisement and Publicity	2,260,100 142,262 103,449 966,548 693,375 2,471,993 415,667 61,250	2,457,109 152,268 579,356 601,839 727,063 1,678,533 342,114 408,932 14,624
14	Rent Rates and taxes Travelling and conveyance Electricity charges Communication expenses Repairs and maintenance Printing and stationery Legal and professional fees Advertisement and Publicity Bank and other charges	Dec 31, 2017 2,260,100 142,262 103,449 966,548 693,375 2,471,993 415,667 61,250 - 118,176	2,457,109 152,268 579,356 601,839 727,063 1,678,533 342,114 408,932 14,624 430,337
14	Rent Rates and taxes Travelling and conveyance Electricity charges Communication expenses Repairs and maintenance Printing and stationery Legal and professional fees Advertisement and Publicity Bank and other charges Directors' sitting fees	Dec 31, 2017 2,260,100 142,262 103,449 966,548 693,375 2,471,993 415,667 61,250 - 118,176 317,308	2,457,109 152,268 579,356 601,839 727,063 1,678,533 342,114 408,932 14,624 430,337
14	Rent Rates and taxes Travelling and conveyance Electricity charges Communication expenses Repairs and maintenance Printing and stationery Legal and professional fees Advertisement and Publicity Bank and other charges Directors' sitting fees Software License	Dec 31, 2017 2,260,100 142,262 103,449 966,548 693,375 2,471,993 415,667 61,250 - 118,176 317,308 212,657	ar ended <u>Dec 31, 2016</u> 2,457,109 152,268 579,356 601,839 727,063 1,678,533 342,114 408,932 14,624 430,337
14	Rent Rates and taxes Travelling and conveyance Electricity charges Communication expenses Repairs and maintenance Printing and stationery Legal and professional fees Advertisement and Publicity Bank and other charges Directors' sitting fees Software License Staff recruitment expenses	Dec 31, 2017 2,260,100 142,262 103,449 966,548 693,375 2,471,993 415,667 61,250 - 118,176 317,308	ar ended Dec 31, 2016 2,457,109 152,268 579,356 601,839 727,063 1,678,533 342,114 408,932 14,624 430,337 - 116,197
14	Rent Rates and taxes Travelling and conveyance Electricity charges Communication expenses Repairs and maintenance Printing and stationery Legal and professional fees Advertisement and Publicity Bank and other charges Directors' sitting fees Software License	Dec 31, 2017 2,260,100 142,262 103,449 966,548 693,375 2,471,993 415,667 61,250 - 118,176 317,308 212,657	ar ended <u>Dec 31, 2016</u> 2,457,109 152,268 579,356 601,839 727,063 1,678,533 342,114 408,932 14,624 430,337



7,820,313

7,525,531

Currency: RUB

15 Financial Instruments

15.1 Financial Instruments by category

The carrying value / fair value of financial instruments by categories is as follows:

		Fair value through other	Fair value through Profit	Total
December 31, 2017	Amortised	comprehensive	and	carrying /
	<u>Cost</u>	<u>income</u>	<u>Loss</u>	fair value
Cash and cash equivalents	29,911,742	-	-	29,911,742
Trade receivables	-	-	-	-
Unbilled revenue	9,926,964	-	-	9,926,964
Other financial assets	4,171	-	•	4,171
	39,842,877	-	-	39,842,877
Other financials liabilities	26,056,077	-	-	26,056,077
			-	
	26,056,077	-	•	26,056,077
				Currency : RUB
		Fair value	Fair value	
		through other	through Profit	Total
December 31, 2016	Amortised	comprehensive	and	carrying /
Cook and each an include	Cost	<u>income</u>	<u>Loss</u>	fair value
Cash and cash equivalents Unbilled revenue	20,992,528 3,673,198	-	-	20,992,528 3,673,198
Other financial assets	645,398	-	_	645,398
outer interior accord	0-10,000			0+0,000
	25,311,124	-	•	25,311,124
Other financials liabilities	26,615,292	-	-	26,615,292
	26,615,292	<u>-</u>	_	26,615,292
		_		
				Currency : RUB
		Fair value	Fair value	-
		through other	through Profit	Total
January 1, 2016	Amortised	comprehensive	and	carrying /
Cook and seek activishmen	<u>Cost</u>	<u>income</u>	Loss	fair value
Cash and cash equivalents Unbilled revenue	19,083,759 920,000	-	-	19,083,759
Other financial assets	254,182	_	- -	920,000 254,182
Other interior deserts	204,102			234,102
	20,257,941	-	-	20,257,941
Other financials liabilities	79,339,853	<u>-</u>	<u>-</u>	79,339,853
	79,339,853	<u> </u>	<u>-</u>	79,339,853
			· · · · · · · · · · · · · · · · · · ·	



15 Financial Instruments (Cont'd)

15.2 Financial risk management

The Company has identified the risks under verticals like client concentration risk, credit risk, foreign currency fluctuation risk and liquidity risk. The Company has formulated policies, procedures and strategies for managing risks which is affirmed by management, after consultation with all business units, functions and department heads.

Client concentration risk

100% of the revenue of 2017 is generated from top 1 client. Any loss or major downsizing by this client may impact Companys profitability. Further, excessive exposure to particular clients will limit Companys negotiating capacity and expose us to higher credit risk.

The Company's growth strategy involves a mix of new client addition and mining the accounts of existing clients. As we add more clients and grow our revenues from the existing clients, we naturally reduce our dependence on the large clients. Moreover, large clients allow quick scaling up of revenues and they come with much higher margins due to lower associated cost and higher cost predictability.

Credit risk

Since most of our transactions are done on credit, we are exposed to credit risk on unbilled revenue. Any delay, default or inability on the part of the client to pay on time will expose us to credit risk and can impact our profitability. Our maximum credit exposure is in respect of unbilled revenue of RUB 99,26,964, RUB 36,73,198 and RUB 920,000 as at December 31, 2017, December 31, 2016 and January 1, 2016 respectively.

Top 1 customer dues contribute 100% of the total outstanding as at December 31, 2017.

Cash and cash equivalents include current a/c balances & deposits with banks with high credit-ratings assigned by credit-rating agencies.

Foreign Currency fluctuations Risk

Net financial assets Net financial liabilities

Foreign exchange fluctuations are one of the key risks impacting our business. The company's transactions are predominantly in Russian Rubles (RUB) and incurs foreign currency risk on transactions that are denominated by currency other than RUB such as USD. The company do not hedge any currency exposures

Curr: RUB

The following table analyses foreign currency risk from financial instruments as at December 31, 2017:

	<u>USD</u>	EUR	<u>GBP</u>	<u>Others</u>	
Net financial assets Net financial liabilities	23,134,040	-	-	-	
Net assets/(liabilities)	(23,134,040)	•	-	-	
The following table analyses foreign currency risk from financial instruments as at December 31, 2016:					
	USD	EUR	GBP	Others*	

Net assets/(liabilities)

24,504,000

- -
Net assets/(liabilities)

(24,504,000)

- -
10% depreciation of the respective foreign currencies with respect to functional currency of the Company and its

10% depreciation of the respective foreign currencies with respect to functional currency of the Company and its subsidiaries would result in the decrease in Company's profit before tax approximately by RUB 23,13,404 & RUB 24,50,400 for the year ended December 31, 2017, December 31, 2016 respectively.

Sensitivity analysis is computed based on the changes in the income and expenses in foreign currency upon conversion into functional currency, due to exchange rate fluctuations between the previous reporting period and the current reporting period.

15 Financial Instruments (Cont'd)

Liquidity risk

The Company needs continuous access to funds to meet short and long term strategic investment requirements. The Companys inability to meet such requirements in stipulated period may hamper growth plan and even ongoing operations. Further, the Company's inability to quickly convert assets into cash without incurring any appreciable loss will expose it to liquidity risks.

Over the years, the Company has increased its liquidity position by maintaining high cash / bank balances.

As at December 31, 2017, the Company had total cash / bank balances of RUB 29,911,742 which constitutes approximately 25% of total assets. The Company does not have any debt.

The tables below provide details of the contractual maturities of significant financial liabilities as at:

The tables below provide details of the contractu	iai maturities or significant illianciai liab	inties as at.	Curr: RUB
As at December 31, 2017	<u>Less than 1</u> <u>year</u>	1-2 years	<u>Total</u>
Capital creditors	-	23,134,040	23,134,040
Employee liabilities Payable	2,233,203	, , , •	2,233,203
Accrued expenses	688,834	<u>-</u>	688,834
Total	2,922,037	23,134,040	26,056,077
			Curr: RUB
As at December 31, 2016	<u>Less than 1</u> <u>year</u>	1-2 years	<u>Total</u>
Capital creditors	-	24,504,000	24,504,000
Employee liabilities Payable	687,299	-	687,299
Accrued expenses	1,423,993	<u>.</u>	1,423,993
Total	2,111,292	24,504,000	26,615,292
			Curr: RUB
As at January 1, 2016	<u>Less than 1</u>	1-2 years	<u>Total</u>
Capital creditors	year		79,327,840
Employee liabilities Payable	12,013	79,327,840	12,013
Accrued expenses	12,013	- - -	-
Total	12.013	79.327.840	79.339.853

Interest rate risk

The Company does not have any debt. The bank deposits is in the form of fixed interest rate deposits. Hence, the Company is not significantly exposed to interest rate risk.



16 Segments

The Company operates in only one Segment - BPS.

The Company takes on lease office space and accommodation for its employees under various operating leases. The lease rentals towards operating lease agreements recognised in the Statement of Profit and Loss for the year is RUB 22,60,100 (December 31, 2016 RUB 24,57,109)

The future minimum lease payments and payment profile of the non-cancellable operating leases are as follows:

Currency: RUB

Particulars	December 31, 2017	December 31, 2016	January 1, 2016
Not later than one year	2,325,586	2,260,100	2,457,109
Later than one year and not later than five years	5,074,689	7,400,275	9,660,375
Total	7,400,275	9,660,375	12,117,484

18 Related Parties Disclosures:

Names of related parties

Ultimate Holding Company and it's subsidiaries

Baring Private Equity Asia GP V. LP, Cayman Island (Ultimate holding company) (control exists)

The Baring Asia Private Equity Fund V, LP, Cayman Island

Baring Private Equity Asia V Mauritius Holding (4) Limited, Mauritius

HT Global IT Solutions Holdings Limited, Mauritius

Holding Company (control exists)

Hexaware Technologies Limited, India

Key Management Personnel:

Shyam Mansukhani

ii) Related party transactions

Currency: RUB

December 31, 2017	December 31, 2016	January 1, 2016
Amount	Amount	Amount
157,226,724	157,226,724	80,305,876

Subscription to Capital by Holding Company

- 19 The Company recognized RUB 97,54,574 in December 2017 & RUB 94,34,630 in December 2016 for pension contributions, Social Insurance & Compulsory Medical insurance in the statement of profit and loss account. The contributions payable to these plans by the company are at rates specified in the rules of the schemes as applicable in Russian Republic.
- 20 Material events after Balance Sheet date

There is no significant event after reporting date which requires amendments or disclosure to the financial statements.

21 Approval of the financial statements

The financial statements were approved for issue by the Board of Directors on 29/01/2018

