CLOUD ENABLEMENT SERVICE OFFERING

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Software development on cloud is a complex task given that there are several layers of technical stack starting from IaaS at the bottom to SaaS at the top, each of these layers have numerous frameworks from different vendors giving you different features with varying degrees of constraints. Given this complexity, a generic solution or framework will only add to the already hundreds that all already out in the market place adding little or no value to customers.

Hexaware solves this challenge by building a Cloud ecosystem to define, validate and implement cloud solution with higher velocity that is specific to your needs and by working with you until the value is realized in your cloud journey. There are three important parts of the Cloud ecosystem.

Distinguished Engineers (define and validate)– These are Enterprise Cloud Architects with over 15 years' experience and expertise in the technology chosen by customer with the capability to advise, consult and implement the recommendations made. These Distinguished engineers will work very closely to establish cloud strategy, architecture for transformation initiatives, design patterns to use, develop pilots and mentor other members of the team. They are called Distinguished Engineers as they will be responsible for implementation of the suggestions made unlike traditional consultants who may not take ownership for recommendations.

Full Stack Cloud Developers (implement)– These are full stack cloud developers trained on the specific technology stack adopted by customers. These developers are hand-picked and mentored by Distinguished Engineers by having them develop cloud components which are re-usable in nature and specific to your engagement. The components developed by Full Stack Cloud developers is a proof of the skill and is available for full review including source by customers

Cloud Component Store with Components (higher velocity)– This form the third element of the ecosystem. These are components developed specific to customer's technical stack and serve two purposes

- Indication of the skill of the Full stack cloud developers. Customers can see who developed these components with source code, code quality metrics and live demo
- Increased Productivity - Customers can use these components for free with full source code access and each component will save around 4 -6 weeks of development effort

This customer specific Cloud ecosystem in our opinion is critical to succeed in a cloud journey. Feel free to contact us for an in-depth discussion of the above along with a demo of Cloud component store.

About Hexaware

Hexaware is the fastest growing next-generation provider of IT, BPO and consulting services. Our focus lies on taking a leadership position in helping our clients attain customer intimacy as their competitive advantage. Our digital offerings have helped our clients achieve operational excellence and customer delight by 'Powering Man Machine Collaboration.' We are now on a journey of metamorphosing the experiences of our customer's customers by leveraging our industry-leading delivery and execution model, built around the strategy— 'Automate Everything, Cloudify Everything, Transform Customer Experiences.'

We serve customers in Banking, Financial Services, Capital Markets, Healthcare, Insurance, Manufacturing, Retail, Education, Telecom, Professional Services (Tax, Audit, Accounting and Legal), Travel, Transportation and Logistics. We deliver highly evolved services in Rapid Application prototyping, development and deployment; Build, Migrate and Run cloud solutions; Automation-based Application support; Enterprise Solutions for digitizing the back-office; Customer Experience Transformation; Business Intelligence & Analytics; Digital Assurance (Testing); Infrastructure Management Services; and Business Process Services.

Hexaware services customers in over two dozen languages, from every major time zone and every major regulatory zone. Our goal is to be the first IT services company in the world to have a 50% digital workforce.

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Certain statements in this press release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Hexaware has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry.

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