

Corporate Fact Sheet



About Hexaware

Hexaware is the fastest growing next-generation provider of IT, BPO and consulting services. Our focus lies on taking a leadership position in helping our clients attain customer intimacy as their competitive advantage. Our digital offerings have helped our clients achieve operational excellence and customer delight by 'Powering Man Machine Collaboration.' We are now on a journey of metamorphosing the experiences of our customer's customers by leveraging our industry-leading delivery and execution model, built around the strategy— 'Automate Everything, Cloudify Everything, Transform Customer Experiences.'

We serve customers in Banking, Financial Services, Capital Markets, Healthcare, Insurance, Manufacturing, Retail, Education, Telecom, Professional Services (Tax, Audit, Accounting and Legal), Travel, Transportation and Logistics. We deliver highly evolved services in Rapid Application prototyping, development and deployment; Build, Migrate and Run cloud solutions; Automation-based Application support; Enterprise Solutions for digitizing the back-office; Customer Experience Transformation; Business Intelligence & Analytics; Digital Assurance (Testing); Infrastructure Management Services; and Business Process Services.

Hexaware services customers in over two dozen languages, from every major time zone and every major regulatory zone. Our goal is to be the first IT services company in the world to have a 50% digital workforce.

Vertical Focus

- Banking & Financial Services
- Healthcare & Insurance
- Travel & Transportation
- Professional Services
- Manufacturing & Consumer

Key Alliances

- Automation Anywhere
- MuleSoft
- Microsoft
- Oracle
- PEGA
- SAP
- Salesforce
- Workday

Service Offerings

- Application Transformation Management
- Application Support & Maintenance
- Business Intelligence and Analytics
- Business Process Services
- Digital Assurance
- Digital Customer
- Enterprise Solutions
- Infrastructure Management Services

Awards & Recognitions

- Everest Recognizes Hexaware as "IT service provider of the year 2018"
- Hexaware ranked number 1 in Whitelane's 2017 UK & 2016 European IT Outsourcing Study
- Hexaware's Analyst & Advisor Day" event covered in GlobalData's Event Advisory report titled " Hexaware to Focus on Cloud, Automation and Customer Experience
- Hexaware positioned in "Leaders" category in Nelson Hall's NEAT Vendor Evaluation for "RPA & AI in Banking" under AI, Legacy Process Automation, RPA, Support for Banking Models & Overall Segments
- Hexaware positioned in "Leaders" category under "Workday Focus" segment in Nelson Hall's NEAT report Vendor Evaluation for "Oracle Cloud HR Services"
- Hexaware named in THE BREAKTHROUGH 15 category across all 3 Geos of NA, APAC & EMEA by ISG in latest ISG-index for 4Q-2017
- Hexaware mentioned in " Major Contenders" category and adjudged as "Star Performer" in the Everest report titled "IT Outsourcing in Global Capital Markets Service Providers Assessment 2017"
- Hexaware featured as 'High Performer' for Workday HCM Operations by HfS
- Hexaware was "Highly Commended" for the "Digital transformation project of the Year" in Global Sourcing Association (GSA) UK Awards 2017
- Hexaware mentioned as 'Major Contender' for Guidewire Services by Everest Group
- Hexaware has been mentioned in "Major Contenders" category in the Everest report titled "Business Process Service Delivery Automation- PEAK Matrix™ Assessment"
- Forrester mentions Hexaware as "STRONG PERFORMERS" in Wave Report titled "Continuous Testing Service Providers, Q3 2017"

Quick Facts

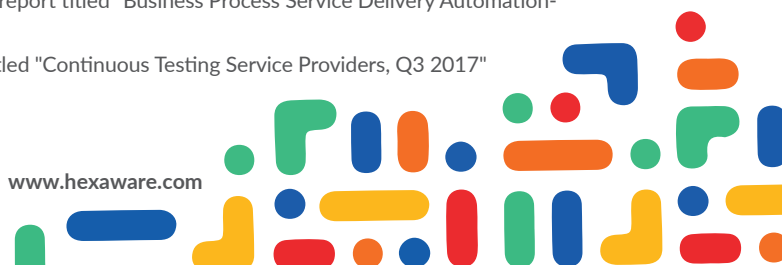
- Year of establishment: 1990
- Annual revenues: USD \$607.5 Mn
- Number of employees: 15,357
- Global Offices: 33
- Million Dollar Clients: 93
- Number of active customers: 226

Global Delivery Centers

- AMERICAS
 - North America - Mexico
 - Virginia - Coahuila
 - New Jersey
 - Georgia
- EMEA
 - Bucharest, Romania
 - London, UK
 - Frankfurt, Germany
 - Tver, Russia
- APAC
 - India
 - Singapore
 - Australia

India Delivery Centers

Mumbai, Chennai, Nagpur, Pune, Coimbatore, Bengaluru, Noida



Corporate Fact Sheet



Leadership Team

Atul Nishar
Founder & Non-Exec Chairman

R. Srikrishna
CEO

Eswaran Venkatachalam
VP & Global Head -
Travel and Transportation

Chinmoy Banerjee
EVP & Global Head -
Business Process Services

Amberin Memon
Chief People Officer

Milan Bhatt
SVP & Global Head -
Healthcare & Insurance

Srinivasan Panchapakesan
SVP & Global Head -
ATM Business and H&I Delivery

Sandeep Dhar
President & Global Head,
Customer Experience Transformation

Krishna Kumar
Chief Technology Officer

Arun Ramchandran
EVP & Global Head -
Professional Services

Jimmy Mahtani
Vice Chairman

Ashok Harris
President Global Delivery

Amrinder Singh
SVP - Europe Operations

Amalesh Mishra
VP - APMEA Operations

Ravi Vaidyanathan
President & Global Head -
Banking & Financial Services

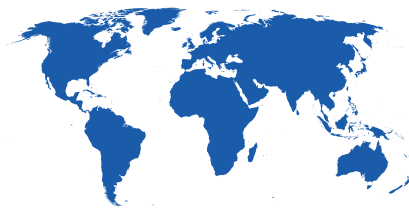
Senthil Nayagam K
SVP & Global Operation Head -
ETS

Prasan Prabhakaran
SVP & Global Head -
Enterprise Solutions

Vinod Chandran
President & Global Head -
Infrastructure Management Services

Rajesh Kanani
Chief Financial Officer

Aravind Kashyap
SVP & Global Head -
Manufacturing & Consumer



North America

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India

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Germany

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Dubai

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Mexico

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Valle San Agustin, Saltillo, Coahuila,
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Certifications

- Multi Model CMMI - DEV & SVC Version 1.3 - Level 5 by CMMI Institute, SEI, Carnegie Mellon 017 "
- ISO 9001-2015 awarded by Det Norske Veritas for Analysis, Design, Construction Testing, Delivery and Maintenance of commercial application software and services. The scope includes BPO services in the segment of healthcare, legal, finance and accounting, financial services, human resources and life sciences including pharma
- ISO/IEC 27001:2013 awarded by Det Norske Veritas for provision of IT solutions, services and consulting and BPO services
- ISO 20000-1:2011 awarded by Det Norske Veritas for provision of IT solutions, services

Revenue Break-up

% by Verticals	Q2 FY 18	Q1 FY-18	Q4 FY-17	Q3 FY-17	FY-17
Banking & Financial Services	42.8	43.7	44.4	43.4	43.5
Manufacturing & Consumer	16.1	15.1	13.9	13.4	13.6
Travel & Transportation	11.1	13.1	12.0	13.2	13.0
Healthcare & Insurance	17.1	16.0	16.7	16.6	16.2
Professional Services	12.9	12.1	13.0	13.4	13.7

% by Geo	Q2 FY-18	Q1 FY-18	Q4 FY-17	Q3 FY-17	FY-17
Americas	77	75.3	77.7	79.1	79.8
Europe	12.7	12.5	12.1	11.3	11.4
RoW	10.3	12.2	10.2	9.6	8.8

