

Corporate Fact Sheet



About Hexaware

Hexaware is a leading global provider of IT, BPS and consulting services with revenue of over USD \$525.6 million. The Company focuses on key domains such as Banking, Capital Markets, Travel, Transportation, Logistics, Hospitality, Healthcare, Insurance, Professional Service, Manufacturing & Consumer.

Our 13,400+ employees are driven by business the philosophy, "Your Success is Our Focus", to deliver value and help our clients succeed.

Hexaware focuses on delivering business results and leveraging technology solutions by specializing in Application Transformation Management, Human Capital Management, Business Intelligence & Analytics, Enterprise Solutions, Digital Assurance, Infrastructure Management Services, Cloud, Mobility and Business Process Services in their endeavor.

Founded in 1990, Hexaware has a well-established global delivery model armed with proven proprietary tools and methodologies, skilled human capital and processes aligned to various international quality and security standards.

The company is on a transformation journey, helping organizations reimagine their businesses, shrink IT costs, enhance their business operations, accelerate digital transformation and maximize returns using its Shrink IT Grow Digital strategy.

Vertical Focus

- Banking & Financial Services
- Healthcare & Insurance
- Travel & Transportation
- Professional Service
- Manufacturing & Consumer

Key Alliances

- Oracle
- SAP
- HP
- Microsoft
- IBM
- Mulesoft

Service Offerings

- Enterprise Solutions
- Business Intelligence & Analytics
- Human Capital Management
- Business Process Services
- Internet of Things
- Cloud
- Agile
- Application Development & Maintenance
- Quality Assurance & Testing Services
- Infrastructure Management Services
- User Experience Services
- Mobility
- Big Data
- ASM

Quick Facts

- Year of establishment: 1990
- Annual revenues: USD \$525.6 Mn
- Number of employees: 13,400+
- Global Offices: 30
- Million Dollar Clients: 82
- Number of active customers: 218

Global Delivery Centers

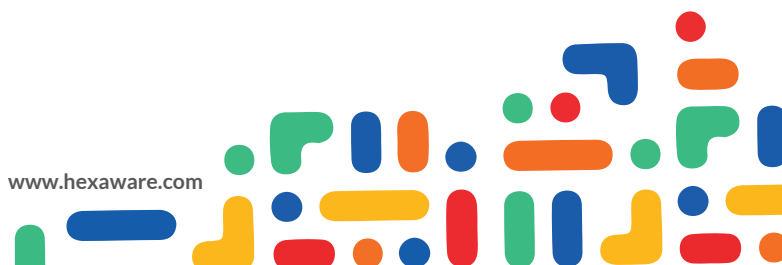
- AMERICAS
 - North America - Mexico
 - Virginia - Coahuila
 - New Jersey
 - Georgia
- EMEA
 - Bucharest, Romania
 - London, UK
 - Frankfurt, Germany
 - Tver, Russia
- APAC
 - India
 - Singapore

India Delivery Centers

Mumbai, Chennai, Nagpur, Pune, Coimbatore, Bengaluru, Noida

Awards & Recognitions

- Hexaware featured in Everest Group's 'IT Service Provider of the year awards 2017'
- Hexaware Positioned as a 'Leader' in NelsonHall NEAT 2017 for RPA and AI in Banking
- Hexaware has been mentioned in "Major Contenders" category in the Everest Report titled "Big Data in Global banking Service Providers Assessment 2016" Dated 2nd January by Analyst Jimit Arora
- Hexaware has been mentioned in "Major Contenders" category in the Everest Report titled "Mobility in Insurance Service Providers Assessment 2016" Dated 29th January by Analyst Jimit Arora
- Hexaware was "Highly Commended" for the "Digital transformation project of the Year" in Global Sourcing Association (GSA) UK Awards 2017
- Hexaware mentioned in the Novarica Report Titled "IT Service Providers for Insurance" Dated 29th January by Analyst Justina Lee & Tom Benton
- Hexaware has been mentioned in "High Potentials" category in the report titled "Capital Markets Operations" Dated 12th January by Analyst Reetika Joshi
- Hexaware has been mentioned as one of the sample vendors offering RPA in the Gartner report titled "Hype Cycle for Business Process Services" dated 20th July 2017 by Analyst TJ Singh & Frances Karamouzis.
- Hexaware has been mentioned in "Major Contenders" category in the Everest report titled "Business Process Service Delivery Automation- PEAK Matrix™ Assessment" dated 5th July 2017 by Analyst Rajesh Ranjan & Sarah Brunnett.
- Forrester mentions Hexaware as "STRONG PERFORMERS" in their Wave Report titled "Continuous Testing Service Providers, Q3 2017", dated 27th July 2017 by Analyst Diego Lo Giudice.



Corporate Fact Sheet



Leadership Team

Atul Nishar
Founder & Non-Exec Chairman

R. Srikrishna
CEO

Vijay Iyer
Chief Sales Officer - Americas &
Global Head - Travel & Transportation

Chinmoy Banerjee
EVP & Global Head -
Business Process Services

Amberin Memon
Chief People Officer

Milan Bhatt
SVP & Global Head -
Healthcare & Insurance

Srinivasan Panchapakesan
SVP & Global Head -
ATM Business and H&I Delivery

Krishna Kumar
Chief Technology Officer

Arun Ramchandran
EVP & Global Head -
Professional Services

Jimmy Mahtani
Vice Chairman

Ashok Harris
President Global Delivery

Amrinder Singh
SVP - Europe Operations

Amalesh Mishra
VP - APMEA Operations

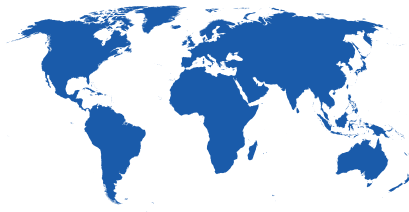
Ravi Vaidyanathan
President & Global Head -
Banking & Financial Services

Senthil Nayagam K
SVP & Global Operation Head -
ETS

Vinod Chandran
President & Global Head -
Infrastructure Management Services

Rajesh Kanani
Chief Financial Officer

Aravind Kashyap
SVP & Global Head -
Manufacturing & Consumer



North America

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Certifications

- Multi Model CMMI - DEV & SVC Version 1.3 - Level 5 by CMMI Institute, SEI, Carnegie Mellon
- ISO 9001-2015 awarded by Det Norske Veritas for Analysis, Design, Construction Testing, Delivery and Maintenance of Commercial Application Software
- ISO/IEC 27001:2013 awarded by Det Norske Veritas for provision of IT solutions, services and consulting and BPO services
- ISO 20000-1:2011 awarded by Det Norske Veritas for provision of IT solutions, services

Revenue Break-up

% by Verticals	Q3 FY-17	Q2 FY-17	Q1 FY-17	Q4 FY-16	Q3 FY-16	FY-16
Banking & Financial Services	43.4	43.3	42.7	42.1	41.6	40.8
Manufacturing & Consumer	26.8	27.7	28.0	28.2	27.9	28.2
Travel & Transportation	13.2	13.4	13.6	13.2	14.5	14.3
Healthcare & Insurance	16.6	15.6	15.7	16.5	16.0	16.7

% by Geo	Q3 FY-17	Q2 FY-17	Q1 FY-17	Q4 FY-16	Q3 FY-16	FY-16
Americas	79.1	80.8	81.6	82.5	82.0	81.7
Europe	11.3	11.2	11.0	11.1	11.6	11.8
RoW	9.6	8	7.4	6.4	6.4	6.5

