

Corporate Fact Sheet



About Hexaware

Hexaware is a leading global provider of IT, BPS and consulting services with revenue of over USD \$525.6 million. The Company focuses on key domains such as Banking, Capital Markets, Travel, Transportation, Logistics, Hospitality, Healthcare, Insurance, Manufacturing & Consumer. Our 12,000+ employees are driven by business the philosophy, "Your Success is Our Focus", to deliver value and help our clients succeed.

Hexaware focuses on delivering business results and leveraging technology solutions by specializing in Application Transformation Management, Human Capital Management, Business Intelligence & Analytics, Enterprise Solutions, Digital Assurance, Infrastructure Management Services, Cloud, Mobility and Business Process Services in their endeavor.

Founded in 1990, Hexaware has a well-established global delivery model armed with proven proprietary tools and methodologies, skilled human capital and SEI CMMI-Level 5 certification.

Vertical Focus

- Banking & Financial Services
- Travel & Transportation
- Healthcare & Insurance
- Manufacturing & Consumer

Service Offerings

- Enterprise Solutions
- Business Intelligence & Analytics
- Human Capital Management
- Business Process Services
- Internet of Things
- Cloud
- Agile
- Application Development & Maintenance
- Digital Assurance
- Infrastructure Management Services
- User Experience Services
- Mobility
- Big Data
- ASM

Key Alliances

- Oracle
- SAP
- HP
- Microsoft
- IBM

Awards & Recognitions

- Hexaware's Raise IT Platform has been mentioned among the vendors offering cognitive Automation platforms in the IDC Report titled "Automatic Decisions: Rise of the Service Provider Cognitive Platforms " dated 11th October 2016 by Analyst David Tapper.
- Hexaware has been mentioned among the Consulting, BPO and IT Outsourcing Providers Deploying RPA solution in the Market in the Gartner Report Titled "Robotic Process Automation: Eight Guidelines for Effective Results" dated 12 October 2016 by analyst Cathy Tornbohm.
- Hexaware has been mentioned as one of the established providers have pivoted to SaaS in the Forrester Report titled "Vendor Landscape: Oracle Services Providers Aggressively Pivot To Cloud Solutions" dated 19th October 2016, by analyst Liz Herbert.
- Hexaware has been positioned in "Star Performer and Major Contender" category in the Everest Report Titled Health Care Payer IT AO PEAK Matrix dated 31st October 2016 by analyst Jimit Arora.
- Hexaware has been positioned in "Star Performer and Major Contender" category in the Everest Report Titled ITO In Insurance PEAK Matrix dated 30th November 2016 by analyst Jimit Arora.
- Hexaware has been positioned in "Major Contender" category in the Everest Report Titled Healthcare Service Providers PEAK Matrix dated 30th November 2016 by analyst Jimit Arora.
- Forrester mentions Hexaware as STAR PERFORMERS in their Wave Report Titled" Application Outsourcing for Mid- Size Providers, Q4 2016", dated 14th December by Analyst Somak Roy.
- Hexaware has been awarded the prestigious CIO100 Award for Year 2016 from IDG India. The award was given in two categories for the Transformative & Collaboration initiatives done by the Company.
- Hexaware has won the Brand Revitalization and Brand Excellence in IT/ITeS sector awards at the 7th CMO Asia Awards for Branding & Marketing.

Quick Facts

- Year of establishment: 1990
- Annual revenues: USD \$525.6 Mn
- Number of employees: 12,000+
- Global Offices: 30
- Million Dollar Clients: 78
- Number of active customers: 220

Global Delivery Centers

- **AMERICAS**
 - North America
 - Virginia
 - New Jersey
 - Georgia
 - Mexico
 - Coahuila
- **EMEA**
 - Bucharest, Romania
 - London, UK
 - Frankfurt, Germany
 - Tver, Russia
- **APAC**
 - India
 - Singapore

India Delivery Centers

Mumbai, Chennai, Nagpur, Pune, Coimbatore, Bengaluru, Noida

Corporate Fact Sheet

Leadership Team

Atul Nishar
Founder & Non-Exec Chairman

R. Srikrishna
CEO

Vijay Iyer
Chief Sales Officer -
North America Operations
& Global Head - Travel & Transportation

Chinmoy Banerjee
EVP & Global Head -
Business Process Services

Amberin Memon
Chief People Officer

Milan Bhatt
SVP & Global Head -
Healthcare & Insurance

Srinivasan Panchapakesan
SVP & Global Head -
Strategic Delivery

Krishna Kumar
Chief Technology Officer

P R Chandrasekar
Vice Chairman

Ashok Harris
President Global Delivery

Amrinder Singh
SVP - Europe Operations

Amalesh Mishra
VP - APMEA Operations

Ravi Vaidyanathan
President & Global Head -
Banking & Financial Services

Senthil Nayagam K
SVP & Global Head -
Manufacturing & Consumer

Vinod Chandran
President & Global Head -
Infrastructure Management Services

Rajesh Kanani
Chief Financial Officer



North America

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Certifications

- **Multi Model CMMI** – DEV & SVC Version 1.3 - Level 5 by CMMI Institute, SEI, Carnegie Mellon
- **ISO 9001-2008 Tick IT**, awarded by Det Norske Veritas for Analysis, Design, Construction Testing, Delivery and Maintenance of Commercial Application Software
- **ISO/IEC 27001:2005** awarded by TUV SUD Management Services GmbH for provision of IT solutions, services and consulting
- **ISO 20000-1:2011** awarded by Det Norske Veritas for provision of IT solutions, services

Revenue Break-up

% by Verticals	Q4 FY-16	Q3 FY-16	Q2 FY-16	Q1 FY-16	FY-16
Banking & Financial Services	42.1	41.6	40.0	39.2	40.8
Manufacturing & Consumer	28.2	27.9	28.4	28.0	28.2
Travel & Transportation	13.2	14.5	14.5	15.3	14.3
Healthcare & Insurance	16.5	16.0	17.1	17.5	16.7

% by Geo	Q4 FY-16	Q3 FY-16	Q2 FY-16	Q1 FY-16	FY-16
Americas	82.5	82.0	80.9	81.4	81.7
Europe	11.1	11.6	12.5	12.0	11.8
RoW	6.4	6.4	6.6	6.6	6.5