



March 3, 2011

**The Stock Exchange, Mumbai**  
Phiroze Jeejeebhoy Towers,  
Dalal Street,  
Fort,  
Mumbai – 400 023

**Kind Attn.: Mr. K. Gopalkrishnan Iyer – GM – Corporate Affairs**

Dear Sir,

**Sub.: Press Release**

We are enclosing herewith the copy of Press Release as regards Hexaware Technologies setting up HP Software Lab in Mexico.

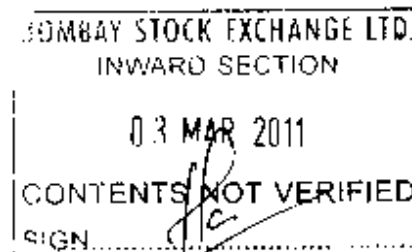
Kindly take the above on record and acknowledge receipt.

Thanking you,

Yours faithfully,  
For HEXAWARE TECHNOLOGIES LIMITED

A handwritten signature in black ink, appearing to read 'GSMETHI'.

Gunjan Methi  
Asst Company Secretary



Encl.: as above

## **Hexaware sets up HP Software Lab in Mexico Strengthens association with HP Software**

- **Hexaware sets up software lab to work specifically on HP Software**
- **Hexaware is a Software Elite partner with HP Software**

**Mumbai – March 02, 2011:** Hexaware Technologies Limited., a leading global provider of IT, BPO and consulting services, today announced that the Company has launched Hexaware HP Software Lab at its near-shore global delivery centre in Saltillo, Mexico.

This Software Lab will showcase the potential of HP suite of Software solutions catering to business needs in Performance Validation, Application Security, Quality Assurance, and Business Service Management space. By leveraging this Lab, Hexaware shall demonstrate its proprietary software tools and application Integrators that the Company has developed to specifically save implementation time, maximize customer return-on-investment, and facilitate easy usage of these industry-leading solutions.

This Software Lab will serve as a gateway to demonstrate practical implementation of Hexaware's *OneSource* solution developed to address the complete Application Lifecycle Management with HP Software solutions. The salient features of the lab include showcasing the unique Hexaware Testing Accelerators and the Electronic Signature solutions and conduct customer proof-of-concepts and real-time demonstrations to clients globally.

"The HP Software Virtual Lab from Hexaware Technologies is the first of its kind in our Latin American region and will help further strengthen Hexaware's Elite Partnership status with HP Software", said **Pete Jameson**, District Manager, HP Software Alliances. "Hexaware's talent and experience, coupled with leading HP Software Applications, deliver innovative solutions that benefit customers worldwide."

Today, Hexaware is a Software Elite Partner with HP Software, with memberships in the HP ASMP-S (for HP software support), HP AllianceOne (for certification of HP partner solutions), and HP MSP (for hosting of HP software) programs.

"Hexaware works closely with its strategic alliance partners such as HP to provide customers maximum value. Through our in-house innovation labs, Hexaware has developed *OneSource* solutions that enable optimal use of HP Software throughout the complete application lifecycle management process resulting in significant cost savings to customers," stated **Suri Chawla**, Global Head – Alliances, Hexaware Technologies Limited.

Hexaware has chosen to set this Software Lab up at its near-shore global delivery center based out of Saltillo, Mexico. The near-shore global delivery center offers dual benefits of addressing the US-based customers from same time-zone location and at the same time opens the door to the rapidly growing Latin American IT market. At the end of 2010, Hexaware has 150+ employees operating out of the near shore global delivery centre.



**Press Release**

**For Immediate publication**

**About Hexaware**

Hexaware is a leading global provider of IT & BPO services and consulting. The Company focuses on key domains such as Banking, Financial Services, Insurance, Travel, Transportation, Hospitality, Logistics, Life Sciences and Healthcare. Our business philosophy, "Your Success is Our Focus", is demonstrated through the success we ensure for our clients. Hexaware focuses on delivering business results and leveraging technology solutions by specializing in Enterprise Applications, Quality Assurance and Testing, Business Intelligence & Analytics, Remote Infrastructure Management Services and Legacy Modernization. Founded in 1990, Hexaware has a well-established global delivery model armed with proven proprietary tools and methodologies, skilled human capital and SEI CMMI-Level 5 certification. For additional information visit [www.hexaware.com](http://www.hexaware.com)

**About HP**

HP creates new possibilities for technology to have a meaningful impact on people, businesses, governments and society. The world's largest technology company, HP brings together a portfolio that spans printing, personal computing, software, services and IT infrastructure to solve customer problems. More information about HP (NYSE: HPQ) is available at [www.hp.com](http://www.hp.com)

**Safe Harbor Statement**

Certain statements on this press release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Hexaware has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry.

For more information contact:

**Safa Shah**

**Hexaware Technologies Limited**

Tel: +91 (22) 66542682 / 83

Fax: +91 (22) 22872939

e-mail: [safas@hexaware.com](mailto:safas@hexaware.com)

Issued on behalf of Hexaware Technologies Limited by:

**Sushmita Sarkar**

**Adfactors PR Pvt Ltd.**

Tel: +91 98206 61186

e-mail: [sushmita.sarkar@adfactorspr.com](mailto:sushmita.sarkar@adfactorspr.com)

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[www.hexaware.com](http://www.hexaware.com)