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July 27, 2011

Bombay Stock Exchange Limited

Phiroze Jeejeebhoy Towers,
Dalal Street,
Fort,
Mumbai – 400 023

Kind Attn: - Mr. K. Gopalkrishnan Iyer – GM – Corporate Affairs

Dear Sir,

Sub: Clause 41 / 20 a / 30 a of the Listing Agreement

Pursuant to Clause 41 of the Listing Agreement, we are enclosing herewith the Un-Audited Consolidated and Standalone Financial Results of Hexaware Technologies Limited for the quarter ended June 30, 2011 subjected to Limited Review by the Statutory Auditors of the Company along with the press release. The same were approved by the Board of Directors at its meeting held today.

We also wish to inform you that the Board of Directors of the Company have today declared payment of interim dividend @ Re 1 per share (50%) on equity shares of Rs. 2/- each.

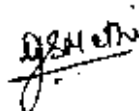
The record date for interim dividend is fixed as August 8, 2011 to ascertain the number of shareholders of the Company for the payment of interim dividend.

The interim dividend on equity shares as declared in the Board Meeting today shall be paid on August 13, 2011.

Pursuant to clause 30 a, please note that Dr. (Mrs.) Aika Nishar has resigned as a Director of the Company due to personal reason. The Board placed on record sincere appreciation of her contribution to the company.

Kindly acknowledge receipt and take the same on your record.

Thanking you,
Yours faithfully,
For **Hexaware Technologies Limited**



Gunjan Methi
Company Secretary

Encl: as above

A) CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED 30th JUNE 2011

(Figures in Lakhs except per share data)

PARTICULARS	QUARTER ENDED 30th JUN'2011	QUARTER ENDED 30th JUN'2010	SIX MONTHS ENDED 30th JUN'2011	SIX MONTHS ENDED 30th JUN'2010	YEAR ENDED 31st DEC'2010 AUDITED
INCOME					
INCOME FROM OPERATIONS	33,408.74	25,121.52	65,262.79	47,319.37	105,456.38
EXPENDITURE					
EMPLOYMENT EXPENSES	18,312.29	16,717.55	38,079.35	30,937.99	67,548.82
SOFTWARE AND DEVELOPMENT EXPENSES	5,312.21	3,833.89	9,972.76	6,684.63	15,305.77
ADMINISTRATION AND OTHER EXPENSES	3,743.15	3,442.98	7,683.17	6,328.81	13,546.95
DEPRECIATION, AMORTIZATION AND IMPAIRMENT	588.04	585.32	1,204.59	1,177.47	2,423.18
TOTAL EXPENDITURE	28,955.69	24,079.74	56,938.87	45,128.90	98,834.71
PROFIT FROM OPERATIONS BEFORE OTHER INCOME, EXCHANGE RATE DIFFERENCE, INTEREST & EXCEPTIONAL ITEMS	4,453.05	1,041.78	8,323.92	2,190.47	6,631.66
OTHER INCOME (NET)	1,140.88	2,832.93	2,116.19	3,718.16	5,545.63
EXCHANGE RATE DIFFERENCE (NET) GAIN / (LOSS)	1,626.80	(1,917.71)	2,627.87	(2,670.79)	(2,475.40)
PROFIT BEFORE INTEREST, EXCEPTIONAL ITEM AND TAX	7,219.93	1,957.00	13,067.98	3,237.84	9,701.81
INTEREST	36.12	42.35	62.11	76.44	260.36
PROFIT BEFORE TAX AND EXCEPTIONAL ITEMS	7,183.81	1,914.65	13,005.87	3,161.40	9,441.45
EXCEPTIONAL ITEM (NET)	-	(283.73)	-	(283.73)	2,240.78
PROFIT BEFORE TAX	7,183.81	1,630.92	13,005.87	2,877.67	11,682.23
TAX EXPENSE	1,159.55	191.31	1,598.15	282.80	923.36
PROFIT AFTER TAX	6,024.26	1,439.61	11,407.72	2,594.87	10,758.87
PAID UP EQUITY SHARE CAPITAL (FACE VALUE OF RS. 2/- PER SHARE)	5,852.29	2,896.26	5,852.29	2,896.26	2,904.82
RESERVES AND SURPLUS	-	-	-	-	93,632.12
EARNINGS PER SHARE (Rupees) (Refer note 3 below)					
BASIC	2.06	0.50	3.91	0.90	3.72
DILUTED	2.01	0.48	3.82	0.87	3.62
PUBLIC SHAREHOLDING					
NUMBER OF SHARES OF RS 2/- EACH	210,016,598	103,655,000	210,016,598	103,655,000	103,941,912
PERCENTAGE OF SHAREHOLDING	71.77%	71.58%	71.77%	71.58%	71.58%
PROMOTER AND PROMOTER GROUP SHAREHOLDING					
A) Pledged/Encumbered					
- NUMBER OF SHARES	-	-	-	-	-
- PERCENTAGE OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP	0.00%	0.00%	-	-	-
- PERCENTAGE OF THE TOTAL SHARE CAPITAL OF THE COMPANY	0.00%	0.00%	-	-	-
B) Non-Encumbered					
- NUMBER OF SHARES	82,598,136	41,158,102	82,598,136	41,158,102	41,158,102
- PERCENTAGE OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP	100.00%	100.00%	100.00%	100.00%	100.00%
- PERCENTAGE OF THE TOTAL SHARE CAPITAL OF THE COMPANY	28.23%	28.42%	28.23%	28.42%	28.42%

B) CONSOLIDATED SEGMENT REPORTING

(Figures in Lakhs)

PARTICULARS	QUARTER ENDED 30th JUN'2011	QUARTER ENDED 30th JUN'2010	SIX MONTHS ENDED 30th JUN'2011	SIX MONTHS ENDED 30th JUN'2010	YEAR ENDED 31st DEC'2010 AUDITED
REVENUE BY INDUSTRY SEGMENT					
TRAVEL AND TRANSPORTATION	7,724.86	5,004.38	15,186.93	9,094.66	22,076.41
BANKING, FINANCIAL SERVICES AND INSURANCE	10,220.25	8,456.38	20,200.63	16,846.04	36,188.81
MANUFACTURING, HEALTHCARE AND SERVICES	10,076.33	7,538.67	19,310.02	13,609.89	38,568.36
OTHERS	5,387.30	4,122.09	10,965.21	7,768.78	18,671.80
NET REVENUE FROM OPERATIONS	33,408.74	25,121.52	65,262.79	47,319.37	105,456.38
SEGMENT RESULT BEFORE TAX					
TRAVEL AND TRANSPORTATION	1,035.46	80.00	1,517.72	533.08	1,119.19
BANKING, FINANCIAL SERVICES AND INSURANCE	1,441.22	120.27	2,889.29	225.80	1,800.37
MANUFACTURING, HEALTHCARE AND SERVICES	1,870.06	716.14	3,426.59	1,596.48	3,304.58
OTHERS	692.35	712.63	1,694.81	1,250.36	2,382.47
TOTAL	5,041.09	1,629.04	9,528.41	3,615.72	5,382.62
ADD: OTHER INCOME	1,140.88	2,832.93	2,116.19	3,718.16	5,545.63
ADD: EXCHANGE RATE DIFFERENCE (NET) GAIN / (LOSS)	1,626.80	(1,917.71)	2,627.87	(2,670.79)	(2,475.40)
ADD: EXCEPTIONAL ITEM (NET)	-	(283.73)	-	(283.73)	2,240.78
LESS: INTEREST	36.12	42.35	62.11	76.44	260.36
LESS: OTHER UN-ALLOCABLE EXPENDITURE	588.04	587.26	1,204.59	1,425.25	2,678.96
PROFIT BEFORE TAX	7,183.81	1,630.92	13,005.87	2,877.67	11,682.23

Notes on segment information

Principal segments

Primary business segments have been identified taking into account the services offered to customers globally operating in different industry segments, offering risks and returns, the organizational structure and the internal reporting system.

Segmental capital employed

Assets and liabilities controlled have not been identified to any of the reportable segments as the assets are used interchangeably between segments and it is not practicable to reasonably allocate the liabilities to individual segments. Accordingly no disclosure relating to segment assets, and segment liabilities are made.



Hexaware
TECHNOLOGIES
YOUR SUCCESS IS OUR FOCUS

C) HEXAWARE TECHNOLOGIES LIMITED - INDIA - STANDALONE BASIS
UNAUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED 30TH JUN 2011

(Approved by Ldha on 06/07/2011)

PARTICULARS	QUARTER ENDED 30th JUN 2011	QUARTER ENDED 30th JUN 2010	SIX MONTHS ENDED 30th JUN 2011	SIX MONTHS ENDED 30th JUN 2010	YEAR ENDED 31st DEC 2010 ADJUSTED
INCOME					
INCOME FROM OPERATIONS	15,284.20	9,345.78	29,572.74	18,540.99	42,365.88
EXPENDITURE					
EMPLOYMENT EXPENSES	7,886.70	5,802.28	15,157.59	11,107.40	24,608.65
SOFTWARE AND DEVELOPMENT EXPENSES	1,699.51	1,349.47	3,524.44	2,724.33	5,680.76
ADMINISTRATION AND OTHER EXPENSES	1,842.90	1,518.55	3,723.10	2,809.75	6,264.09
DEPRECIATION AND AMORTIZATION	437.99	420.27	908.04	835.83	1,762.02
TOTAL EXPENDITURE	11,867.10	9,090.57	23,313.17	17,477.31	38,315.52
PROFIT FROM OPERATIONS BEFORE OTHER INCOME, EXCHANGE RATE DIFFERENCE, INTEREST & EXCEPTIONAL ITEMS	3,417.10	255.21	6,259.57	1,063.67	4,049.56
OTHER INCOME (NET)	1,113.41	2,757.24	2,043.93	3,574.50	5,198.71
EXCHANGE RATE DIFFERENCE (NET) GAIN / (LOSS)	1,387.48	(1,814.44)	2,267.77	(2,594.04)	(7,586.10)
PROFIT BEFORE INTEREST, EXCEPTIONAL ITEM AND TAX	5,917.99	1,198.01	10,571.27	2,044.13	6,654.17
INTEREST	17.78	13.36	23.95	17.67	100.12
PROFIT BEFORE TAX AND EXCEPTIONAL ITEMS	5,900.21	1,184.65	10,547.32	2,026.46	6,518.85
EXCEPTIONAL ITEM (NET)	-	(78.13)	-	(78.13)	3,663.97
PROFIT BEFORE TAX	5,900.21	1,106.52	10,547.32	1,948.33	10,174.82
TAX EXPENSE	672.02	31.03	732.95	82.10	891.36
PROFIT AFTER TAX	5,228.19	1,075.49	9,814.37	1,866.23	9,283.46
PAID UP EQUITY SHARE CAPITAL (FACE VALUE OF RS. 2/- PER SHARE)	5,852.29	2,896.26	5,852.29	2,896.26	2,904.82
RESERVES AND SURPLUS					64,516.19
EARNINGS PER SHARE (Rupees) (Refer note 3 below)					
BASIC	1.79	0.37	3.37	0.65	3.21
DILUTED	1.75	0.36	3.28	0.63	3.13
PUBLIC SHAREHOLDING					
NUMBER OF SHARES OF RS 2/- EACH	210,016,598	103,655,000	210,016,598	103,655,000	103,941,912
PERCENTAGE OF SHAREHOLDING	71.77%	71.58%	71.77%	71.58%	71.58%
PROMOTERS AND PROMOTER GROUP SHAREHOLDING					
A) PLEDGED/ENCUMBERED					
- NUMBER OF SHARES					
- PERCENTAGE OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP	0.00%	0.00%			
- PERCENTAGE OF THE TOTAL SHARE CAPITAL OF THE COMPANY	0.00%	0.00%			
B) NON-ENCUMBERED					
- NUMBER OF SHARES	82,598,136	41,158,102			
- PERCENTAGE OF THE TOTAL SHAREHOLDING OF PROMOTER AND PROMOTER GROUP	100.00%	100.00%			
- PERCENTAGE OF THE TOTAL SHARE CAPITAL OF THE COMPANY	28.23%	28.42%			

D) Notes:-

- The Consolidated unaudited financial results and stand alone financial results of the Company, reviewed and recommended by the Audit Committee, were taken on record by the Board of Directors of the Company at its meeting held on July 27, 2011. The Consolidated unaudited financial results for the period ended June 30, 2011 and stand alone results have been subjected to a limited review by the Statutory Auditors. The Company has opted to publish only consolidated financial results, along with information on Stand alone results as per the amended guidelines issued by the Securities and Exchange Board of India. Standalone results are available on the Company's website.
- The Board of Directors declared an interim dividend @ 50% (Rs. 1.00 per equity share, face value of Rs. 2/- each) on equity shares of the company.
- The Company allotted 145,545,781 equity shares of face value of Rs 2/- each as fully paid up bonus shares on 2nd March 2011 in accordance with shareholders' resolution passed in the Extra Ordinary General meeting held on 15th Feb 2011. Earnings per share for all periods presented has been adjusted for such bonus issue.
- Information on segments has been disclosed on a consolidated basis in accordance with Accounting Standard 17 (Segment Reporting)
- Information on investor complaints pursuant to clause 41 of the listing agreement for the quarter ended June 30, 2011

Particulars	Opening Balance	Additions	Disposals	Closing Balance
Complaints	Nil	6	6	Nil

6) Figures for the previous period/year have been regrouped wherever necessary to conform to the current period.

STATEMENT OF ASSETS AND LIABILITIES (CONSOLIDATED UNAUDITED) (Report in INR)

PARTICULARS	AS AT 30TH JUN 2011	AS AT 30TH JUN 2010
SHAREHOLDERS' FUNDS		
SHARE CAPITAL / SHARE APPLICATION MONEY	5,869.16	2,903.47
RESERVES AND SURPLUS	100,529.76	88,951.82
LOAN FUNDS	6,481.50	7,979.25
DEFERRED TAX LIABILITIES	155.28	123.90
Total	113,035.72	99,958.44
FIXED ASSETS		
INVESTMENTS	43,111.15	42,433.52
DEFERRED TAX ASSETS	8,204.77	3,944.89
	1,856.52	1,249.16
CURRENT ASSETS- LOANS AND ADVANCES		
SUNDRY DEBTORS	20,091.86	14,835.75
CASH AND CASH EQUIVALENTS	43,838.28	48,552.44
LOANS AND ADVANCES	17,618.20	9,629.09
OTHER CURRENT ASSETS	9,651.06	4,631.03
Sub-total	86,200.40	77,648.31
LESS: CURRENT LIABILITIES AND PROVISIONS		
CURRENT LIABILITIES	15,563.09	19,787.48
PROVISIONS	10,853.03	5,529.96
Sub-total	26,416.12	25,317.44
NET CURRENT ASSETS	59,784.28	52,330.87
Total	113,035.72	99,958.44

STATEMENT OF ASSETS AND LIABILITIES (STAND ALONE UNAUDITED) (Report in INR)

PARTICULARS	AS AT 30TH JUN 2011	AS AT 30TH JUN 2010
SHAREHOLDERS' FUNDS		
SHARE CAPITAL / SHARE APPLICATION MONEY	5,869.16	2,903.47
RESERVES AND SURPLUS	89,363.34	80,174.98
LOAN FUNDS	5,587.50	5,759.18
Total	100,820.00	88,837.63
FIXED ASSETS		
INVESTMENTS	26,721.69	25,256.40
	28,901.43	24,310.49
CURRENT ASSETS- LOANS AND ADVANCES		
SUNDRY DEBTORS	15,296.28	6,824.59
CASH AND CASH EQUIVALENTS	35,925.63	41,411.00
LOANS AND ADVANCES	11,012.56	8,164.09
OTHER CURRENT ASSETS	3,958.80	1,505.90
Sub-total	66,193.28	57,905.58
LESS: CURRENT LIABILITIES AND PROVISIONS		
CURRENT LIABILITIES	14,875.39	16,121.14
PROVISIONS	6,123.01	2,513.70
Sub-total	20,998.40	18,634.84
NET CURRENT ASSETS	45,194.88	39,270.74
Total	100,820.00	88,837.63

Place : Mumbai
Date : July 27, 2011

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For Hexaware Technologies Limited



R. V. Ramesh
Executive Director and President Global Delivery

**Hexaware reports 36% Y-o-Y revenue growth in \$ terms
EBITDA Margin up 100 bps Q-o-Q at 15.3%; despite wage hikes
Profit after Tax at ` 602 mn, up 318% Y-o-Y; PAT margin 18.0%**

- Hexaware Q2 2011 revenue grew to \$ 74.8 mn up 6.2% sequentially in \$ terms (up 4.9% in ` terms to ` 3,341 mn); in line with the quarterly revenue guidance
- Hexaware signed its largest deal to-date; Agreement worth potentially \$ 177 mn signed with an existing US client; Incremental business with a potential worth of \$ 100 mn and extending existing business worth another \$ 77 mn over five years
- During Q2 2011, Hexaware won Remote IMS business in excess of \$ 25 mn over 3 years with an existing Europe client; all incremental business
- EBIT margins improved 110 basis points further in Q2 2011 to 13.5%; despite the annual compensation increase for India-based employees
- Profit after Tax (PAT) grew to ` 602 mn up 11.9% sequentially compared with Profit after Tax of ` 538 mn in Q1 2011; PAT margins at 18.0% for Q2 2011
- Second Interim dividend of ` 1.00 per share (50%) declared for Q2 2011
- Interim dividend cumulative for H1 2011 is ` 1.50 per share (75%) on double the equity shares on account of 1:1 bonus issue compared with ` 0.60 per share (30%) interim dividend paid last year
- Global Headcount increased to 7,419 at the end of June 2011; 755 employees added of which 145 freshers inducted during Q2 2011

Mumbai – July 27, 2011: Hexaware Technologies Limited, a leading global provider of IT, BPO and consulting services has reported strong performance for the second quarter of the calendar year ended June 30, 2011.

Highlights of Quarter ended June 30, 2011

- Revenue from operations increased to \$ 74.8 mn (` 3,341 mn) in-line with the quarterly revenue guidance issued
 - Q-o-Q increase of 6.2% in \$ terms and 4.9% in ` terms
 - Y-o-Y increase of 36.1% in \$ terms and 33.0% in ` terms
- Q2 2011 EBITDA margins improved to 15.3%; up 100 basis points from Q1 2011
- Operating Profit (EBIT) Margins continued its expansion to 13.5%; sequential increase of 110 basis points from 12.4% in Q1 2011
- Profit after Tax increased to ` 602 mn; up 11.9% from ` 538 mn reported in Q1 2011
- Net Cash and Cash Equivalents increased to end Q2 2011 at \$ 102.2 mn (` 4,566 mn)
- Days of Sales Outstanding (DSO) improved significantly to 55 days at the end of Q2 2011; from 63 days at the end of Q1 2011
- 14 new clients added during the quarter; 190 active clients at the end of Q2 2011
- Global headcount increased to 7,419; net Q-o-Q addition of 755 during Q2 2011

"Following the healthy performance in the first half of 2011 & increased business visibility on the back of the deals signed, we upgrade our revenue outlook for the second time to a minimum of \$302 mn for 2011, an annual revenue growth of at least 30% compared with 2010. We remain confident of sustaining or improving the operating margins at the current levels over the next two quarters," said **Atul Nishar**, Chairman, Hexaware Technologies Limited.

"This has been a gratifying quarter on multiple fronts including volume growth; continued expansion in EBIT margins despite the annual compensation increase for India-based employees and improvement in employee pyramid through steady inflow of fresh graduate engineers. While we continue to watch the macroeconomic developments closely, the quantum of the deals signed and the quality of the current business pipeline provides us with the perfect platform to deliver above-industry performance", remarked **P. R. Chandrasekar**, CEO and Vice Chairman, Hexaware Technologies Limited.

Q3 2011 Revenue Guidance

Revenue for Q3 2011 is likely to be in the range of \$ 78.0 mn - \$ 79.0 mn (exchange rates taken at 1 £ = 1.64 \$ and 1 € = 1.45 \$).

Dividend Policy

In view of the healthy financial position of the Company, the Board of Directors has decided to distribute a higher proportion of the net profits (PAT) as dividend to its 86,000+ shareholders. Further, the Company would distribute dividend every quarter.

Second Interim Dividend

In line with the Dividend Policy, the Board of Directors declared a second interim dividend of ` 1.00 per share (50 %) on equity shares of ` 2 each. The record date is fixed as Monday, 8 August 2011 for determining the shareholders entitled for this second interim dividend.

With this declaration, the interim dividend for H1 2011 amounts to ` 1.50 per share (75 %) having already declared first interim dividend of ` 0.50 per share (25 %) at the end of Q1 2011 on equity shares of ` 2 each. This compares with ` 0.60 per share (30 %) interim dividend paid last year. In addition, the interim dividend paid this year is on double the equity capital on account of 1:1 bonus share issued in February 2011.

Financial Review

The financial metrics for Q2 2011:

- Gross Margin reduced by 70 basis points on a Q-o-Q basis sequentially to 36.6%
- EBITDA Margin increased by 100 basis points to 15.3%; from 14.3% in Q1 2011
- Operating Margin (EBIT) increased by 110 basis points to 13.5%; from 12.4% in Q1 2011
- Profit after Tax Margin (PAT) stood at 18.0%; up 110 basis points from 16.9% in Q1 2011
- Blended utilization for the quarter marginally declined q-o-q sequentially to 71.4%

Significant Business Updates

During the previous quarter, the Company added 14 new clients across the key focus areas. Of these, 3 clients were added in the Travel and Transportation Vertical, 1 in Banking, Financial Services and Insurance (BFSI) domain, 5 clients in Enterprise Solutions space, 2 clients in Quality Assurance & Testing Services (QATS), 2 clients in Business Intelligence & Business Analytics (BI/ BA) horizontal, and 1 client in Business Process Outsourcing (BPO) space. At the end of the quarter, the number of active clients increased to 190. The investments made in the field through the addition of a combination of domain consultants,

technology practitioners and sales professionals in the areas of specialization have begun to yield desired outcomes measured in the form of growth in the existing business and signing several new marquee clients.

Of the 14 clients added in Q2 2011, 5 customers are based in Americas, 2 in Europe and 7 in Asia Pacific (APAC) region. For the quarter just completed, 66.4% of revenues originated from Americas, 27.2% from Europe, and the remaining 6.4% from the Asia Pacific region. The share of revenues from the new client wins increased further to 7.5%.

The number of clients registering in \$ 1 mn+ revenues stood at 50, with 40 clients in the \$ 1 mn - \$ 5 mn category, 6 clients in the \$ 5 mn - \$ 10 mn range, 2 clients in the \$ 10 mn - \$ 20 mn range and 2 clients billed over \$ 20 mn each – on a trailing twelve months basis. The enhanced focus on account management for all the Strategic Clients and the Key Accounts has resulted in multi-year deals with multi-million Total Contract Value over the last four quarters.

Large Deal Wins

During the previous quarter, Hexaware clinched a \$ 25 million deal over 3-year duration for providing Remote Infrastructure Management Services (Remote IMS) for an existing European client. Under the terms of this agreement, Hexaware will manage all aspects of Infrastructure Support for this client whose footprint covers the Americas, Europe and Asia Pacific regions. The Company expects to deploy 150+ employees on this engagement globally. By securing this large annuity deal, the Company has also managed to increase its share of the wallet in a multi-vendor scenario with this existing client.

Last week, Hexaware signed its largest contract till date with a potential worth of \$ 177 million. Through this agreement, the Company has a potential \$ 100 million worth incremental business while extending existing business worth another \$ 77 million over the course of the five-year agreement. As a part of this engagement, Hexaware will continue offering services to this Strategic customer that cut across the following horizontals – Enterprise Solutions (ERP), Business Intelligence / Business Analytics (BI / BA), Quality Assurance and Testing Services (QATS) Business Process Outsourcing (BPO) and Application Management Services. Under this contract, Hexaware is expected to ramp the team up to a peak size of 600+ personnel over a period of four to six quarters from 15 locations spread globally.

Facility Updates

In line with the corporate road-map, Hexaware has been expanding its presence in its Green Campus expanding over 27 acres in Chennai SEZ. During the course of the current year, the workforce operating out of these SEZ facilities has increased from 1,400 in December 2010 to 2,220 in June 2011. Further, the SEZ campus at Nagpur seats in excess of 500 employees employed by Caliber Point Business Solutions, 100% wholly owned subsidiary of Hexaware.

Recently, Hexaware celebrated the first anniversary of its latest global delivery center in the city of Bengaluru, India. The facility currently seats 250 professionals. The opening of the global delivery center has provided the Company with a platform to cater to global clients who have their India operations in this southern metropolis and has also doubled up as a rich source of high quality talent. This GDC marks Hexaware's presence into the 5th city in India following Mumbai, Chennai, Pune, Nagpur and 7th city globally including New Jersey (USA) and Saltillo (Mexico).

Foreign Exchange Cover

The Company has forward contracts worth \$ 168.0 mn at an average rate of ` 48.17 and hedges worth € 11.0 mn at an average exchange rate of ` 72.03 maturing over the course of the next eight quarters (from July 2011 till June 2013).

Pricing

The average bill rate per hour for the previous quarter remained flat \$ 72.00 for onsite services and increased by 1.3% quarter on quarter to \$ 22.50 for offshore locations.

Human Capital

The global headcount at the end of Q2 2011 increased to 7,419; an addition of 755 employees from the previous quarter and an increase of 1,388 compared with June 2010. Hexaware has been steadily ramping up its delivery capability to cater to the demand uptake visible in the market place. Technical personnel comprised 91.5% of the total work force. Attrition for Q2 2011 reduced to 18%.

At the start of the year, the Company had indicated plans to add 1,500 personnel which would comprise at least 700 fresh graduate engineers from Campuses during 2011. In line with the previously stated recruitment plan, Hexaware inducted 145 fresh engineers during Q2 2011 and 270 fresh engineers during H1 2011. These engineers are being inducted into the mainstream delivery operations in a steady stream after the successful conclusion of their training programs at Hexavarsity, the In-house Learning and Development University. The company intends to add 250 fresh engineers during Q3 2011.

Awards and Recognition

Hexaware has been mentioned in a Gartner report "*Market Trends: C&SI Market Wrestles with Growth under Aggressive Competition, 2011*" by Tan, Susan, 15 April 2011.

Caliber Point Business Solutions Limited has been listed in HRO Today's Baker's Dozen for Multi-Process HRO, 2010. This listing is based on customer survey data collected and analyzed by HRO Today. Caliber Point's most important customer metrics as listed in the ranking are Consistent Value delivered, Efficiency turnaround time maintained and Productivity (volume per day).

Hexaware has been mentioned in a Gartner report "*Market Trends: Insurance Vertical-Specific Software, 2011*" by D'Aquila, Marianne; Finkeldey, Derry N, 28 June 2011

Hexaware Technologies Limited was listed among the top 100 in both '*Mid-tier Industry-Specific BPO Vendors*' and '*HRO Vendors*' in the "2011 Global Services Compendium Report"

Hexaware has been mentioned in a Gartner report "*U.S. Healthcare Payer BPO Vendor Market Is Quickly Emerging, and Service Portfolios Are Expanding, 2011*" by Galimi, Joanne, 29 June 2011.

About Hexaware

Hexaware is a leading global provider of IT & BPO and consulting services. The Company focuses on key domains such as Banking, Financial Services, Insurance, Travel, Transportation, Logistics, Life Sciences and Healthcare. Our business philosophy, "Your Success is Our Focus", is demonstrated through the success we ensure for our clients. Hexaware focuses on delivering business results and leveraging technology solutions by specializing in Business Intelligence & Analytics, Enterprise Solutions, Quality Assurance and Testing Services, Remote Infrastructure Management Services and Legacy Modernization. Founded in 1990, Hexaware has a well-established global delivery model armed with proven proprietary tools and methodologies, skilled human capital and SEI CMMI-Level 5 certification. For additional information logon to www.hexaware.com

Safe Harbor Statement

Certain statements in this press release concerning our future growth prospects are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which Hexaware has made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry.

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Consolidated Income Statement (in ₹ Crores) per Indian GAAP) Mn

Head	Quarterly Data				
	Q2 11	Q1 11	QoQ%	Q2 10	YoY%
Gross Revenues	3,341	3,185	4.9%	2,512	33.0%
Direct Costs	2,117	1,998	5.9%	1,659	27.6%
Gross Profit	1,224	1,188	3.1%	853	43.5%
Selling / General And Administrative Expenses	713	732	-2.5%	683	4.4%
EBITDA	511	456	12.1%	170	200%
Depreciation and Amortization	59	62	-4.6%	59	0.5%
Operating Profit = EBIT	452	394	14.7%	112	305%
Other Income (net)	104	88	17.8%	272	-62%
Forex (Gains) / Losses	(163)	(100)	62.5%	192	-185%
Profit Before Tax & Exceptional Items	718	582	23.4%	191	275%
Exceptional Items	-	-	-	28	-
Profit Before Tax	718	582	23.4%	163	340%
Provision for Tax	116	44	164.4%	19	506%
Profit After Tax	602	538	11.9%	144	318%

Key Ratios	Q2 11	Q1 11	QoQ%	Q2 10	YoY%
Gross Margin	36.6%	37.3%	-0.7%	34.0%	2.6%
SG&A to Revenue	21.3%	23.0%	-1.7%	27.2%	-5.9%
EBITDA	15.3%	14.3%	1.0%	6.8%	8.5%
Operating / EBIT Margin	13.5%	12.4%	1.1%	4.4%	9.1%
Profit before tax	21.5%	18.3%	3.2%	6.5%	15.0%
Profit after Tax	18.0%	16.9%	1.1%	5.7%	12.3%
EPS-INR					
Basic	2.06	1.85	0.21	0.50	1.56
Diluted	2.01	1.81	0.20	0.48	1.53

Note: EPS adjusted for bonus issue of equity shares in previous quarters