

# Corporate Fact Sheet



## About Hexaware

Hexaware is a leading global provider of IT, BPS and consulting services with revenue of over USD \$525.6 million. The Company focuses on key domains such as Banking, Capital Markets, Travel, Transportation, Logistics, Hospitality, Healthcare, Insurance, Manufacturing & Consumer. Our 12,700+ employees are driven by business the philosophy, "Your Success is Our Focus", to deliver value and help our clients succeed.

Hexaware focuses on delivering business results and leveraging technology solutions by specializing in Application Transformation Management, Human Capital Management, Business Intelligence & Analytics, Enterprise Solutions, Digital Assurance, Infrastructure Management Services, Cloud, Mobility and Business Process Services in their endeavor.

Founded in 1990, Hexaware has a well-established global delivery model armed with proven proprietary tools and methodologies, skilled human capital and processes aligned to various international quality and security standards.

The company is on a transformation journey, helping organizations reimagine their businesses, shrink IT costs, enhance their business operations, accelerate digital transformation and maximize returns using its Shrink IT Grow Digital strategy.

## Vertical Focus

- Banking & Financial Services
- Travel & Transportation
- Healthcare & Insurance
- Manufacturing & Consumer

## Service Offerings

- Enterprise Solutions
- Business Intelligence & Analytics
- Human Capital Management
- Business Process Services
- Internet of Things
- Cloud
- Agile
- Application Development & Maintenance
- Quality Assurance & Testing Services
- Infrastructure Management Services
- User Experience Services
- Mobility
- Big Data
- ASM

## Key Alliances

- Oracle
- SAP
- HP
- Microsoft
- IBM
- Mulesoft

## Awards & Recognitions

- Hexaware featured in Everest Group's 'IT Service Provider of the year awards 2017'
- Hexaware Positioned as a 'Leader' in NelsonHall NEAT 2017 for RPA and AI in Banking
- Hexaware has been mentioned in "Major Contenders" category in the Everest Report titled "Big Data in Global banking Service Providers Assessment 2016" Dated 2nd January by Analyst Jimit Arora
- Hexaware has been mentioned in "Major Contenders" category in the Everest Report titled "Mobility in Insurance Service Providers Assessment 2016" Dated 29th January by Analyst Jimit Arora
- Hexaware has been mentioned In Novarica' s Market Navigator Report Titled "Business Intelligence Solutions for Insurers" Dated 6th January by Analyst Jeff Goldberg & Tom Benetton
- Hexaware mentioned in the Novarica Report Titled "IT Service Providers for Insurance" Dated 29th January by Analyst Justina Lee & Tom Benton
- Hexaware has been mentioned in "High Potentials" category in the report titled "Capital Markets Operations" Dated 12th January by Analyst Reetika Joshi
- Forrester mentions Hexaware as STAR PERFORMERS in their Wave Report Titled" Application Outsourcing for Mid- Size Providers, Q4 2016", dated 14th December by Analyst Somak Roy.
- Hexaware has been awarded the prestigious CIO100 Award for Year 2016 from IDG India. The award was given in two categories for the Transformative & Collaboration initiatives done by the Company.
- Hexaware has won the Brand Revitalization and Brand Excellence in IT/ITeS sector awards at the 7th CMO Asia Awards for Branding & Marketing.

## Quick Facts

- Year of establishment: 1990
- Annual revenues: USD \$525.6 Mn
- Number of employees: 12,700+
- Global Offices: 30
- Million Dollar Clients: 78
- Number of active customers: 222

## Global Delivery Centers

- **AMERICAS**
  - North America
  - Virginia
  - New Jersey
  - Georgia
  - Mexico
  - Coahuila
- **EMEA**
  - Bucharest, Romania
  - London, UK
  - Frankfurt, Germany
  - Tver, Russia
- **APAC**
  - India
  - Singapore

## India Delivery Centers

Mumbai, Chennai, Nagpur, Pune, Coimbatore, Bengaluru, Noida

# Corporate Fact Sheet

## Leadership Team

**Atul Nishar**  
Founder & Non-Exec Chairman

**R. Srikrishna**  
CEO

**Vijay Iyer**  
Chief Sales Officer - Americas &  
Global Head - Travel & Transportation

**Chinmoy Banerjee**  
EVP & Global Head -  
Business Process Services

**Amberin Memon**  
Chief People Officer

**Milan Bhatt**  
SVP & Global Head -  
Healthcare & Insurance

**Srinivasan Panchapakesan**  
SVP & Global Head -  
Strategic Delivery

**Krishna Kumar**  
Chief Technology Officer

**Jimmy Mahtani**  
Vice Chairman

**Ashok Harris**  
President Global Delivery

**Amrinder Singh**  
SVP - Europe Operations

**Amalesh Mishra**  
VP - APMEA Operations

**Ravi Vaidyanathan**  
President & Global Head -  
Banking & Financial Services

**Senthil Nayagam K**  
SVP & Global Operation Head -  
ETS

**Vinod Chandran**  
President & Global Head -  
Infrastructure Management Services

**Rajesh Kanani**  
Chief Financial Officer

**Aravind Kashyap**  
SVP & Global Head -  
Manufacturing & Consumer



### North America

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South, Iselin, New Jersey - 08830  
Tel: +001-609-409-6950  
Fax: +001-609-409-6910

### India

Mumbai- Headquarters  
Bldg. No. 152, Millennium Business Park,  
TTC Industrial Area, Sector - 3, "A" Block,  
Mahape, Navi Mumbai - 400 710  
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### Germany

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### United Kingdom

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### Singapore

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Fax: +65-6221 2728

### Japan

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### Dubai

P.O Box No: 293808, Dubai Airport Free  
Zone, Dubai, UAE  
Tel: +97147017298  
Fax: +97147017299

### Mexico

Av. San Angel # 240, Piso 3  
Valle San Agustin, Saltillo, Coahuila,  
Mexico C.P. 25215  
Tel: +52 (844) 896 1180  
Fax: +52 (844) 896 0001

## Certifications

- **Multi Model CMMI** – DEV & SVC Version 1.3 - Level 5 by CMMI Institute, SEI, Carnegie Mellon
- **ISO 9001:2015** awarded by Det Norske Veritas for Analysis, Design, Construction Testing, Delivery and Maintenance of Commercial Application Software
- **ISO/IEC 27001:2013** awarded by Det Norske Veritas for provision of IT solutions, services and consulting and BPO services
- **ISO 20000-1:2011** awarded by Det Norske Veritas for provision of IT solutions, services

## Revenue Break-up

% by Verticals	Q1 FY-17	Q4 FY-16	Q3 FY-16	Q2 FY-16	Q1 FY-16	FY-16
Banking & Financial Services	42.7	42.1	41.6	40.0	39.2	40.8
Manufacturing & Consumer	28.0	28.2	27.9	28.4	28.0	28.2
Travel & Transportation	13.6	13.2	14.5	14.5	15.3	14.3
Healthcare & Insurance	15.7	16.5	16.0	17.1	17.5	16.7

% by Geo	Q1 FY-17	Q4 FY-16	Q3 FY-16	Q2 FY-16	Q1 FY-16	FY-16
Americas	81.6	82.5	82.0	80.9	81.4	81.7
Europe	11.0	11.1	11.6	12.5	12.0	11.8
RoW	7.4	6.4	6.4	6.6	6.6	6.5