

Corporate Fact Sheet



About Hexaware

Hexaware is a leading global provider of IT, BPS and consulting services with revenue of over USD \$485.5 million. The Company focuses on key domains such as Banking, Capital Markets, Travel, Transportation, Logistics, Hospitality, Healthcare, Insurance, Manufacturing & Consumer. Our 11800+ employees are driven by business the philosophy, "Your Success is Our Focus", to deliver value and help our clients succeed.

Hexaware focuses on delivering business results and leveraging technology solutions by specializing in Application Transformation Management, Human Capital Management, Business Intelligence & Analytics, Enterprise Solutions, Digital Assurance, Infrastructure Management Services, Cloud, Mobility and Business Process Services in their endeavor.

Founded in 1990, Hexaware has a well-established global delivery model armed with proven proprietary tools and methodologies, skilled human capital and SEI CMMI-Level 5 certification.

Vertical Focus

- Banking & Financial Services
- Travel & Transportation
- Healthcare & Insurance
- Manufacturing & Consumer

Service Offerings

- Enterprise Solutions
- Business Intelligence & Analytics
- Human Capital Management
- Business Process Services
- Internet of Things
- Cloud
- Agile
- Application Development & Maintenance
- Quality Assurance & Testing Services
- Infrastructure Management Services
- User Experience Services
- Mobility
- Big Data
- ASM

Key Alliances

- Oracle
- SAP
- HP
- Microsoft
- IBM

Awards & Recognitions

- Hexaware has been recognized and honoured for its unmatched capabilities in providing Business Process Outsourcing services to global Telecom clients at the recently concluded 'National Awards for Excellence in Outsourcing 2016' in the following categories
 - Best Outsourcing Services Providers - Telecom Industry
 - Telecom Outsourcing Project of the Year
- Hexaware awarded for "Excellence in Customer Service" and honoured as the "Outsourcing Organization of the Year" at the Golden Globe Tiger Awards 2016, held in Malaysia.
- Hexaware bagged 5 awards at the recently held Asia Outsourcing Congress and Awards 2015-16 for the "Fastest Growing Outsourcing Company" and providing excellence in the area of customer service, health insurance and non-voice BPO services.
- Hexaware positioned as a 'Leader' within NelsonHall Wealth & Asset Management BPS NEAT Evaluation for Overall and Post Investment Management segment.
- Hexaware recently won the prestigious "Golden Peacock Award for Excellence" in Corporate Governance in 2015
- Hexaware's Analytics Solution has been listed in the "Top 50 in Analytics Excellence Report for 2015" by NASSCOM
- Hexaware leadership was recognized in the 100 most Talented Global HR leaders by CHRO ASIA at the World HRD Congress Summit
- Hexaware has won the ICAI Award for Excellence in Reporting for the second consecutive year
- Hexaware named as a Silver winner of PeopleSoft Category at UK Oracle User Group Partner of the Year Awards 2014/2015
- Hexaware has been mentioned as one of the Sample vendors in Knowledge Services in the Gartner report titled, Hype Cycle for BPO Services and Outsourcing, 2015
- Hexaware was ranked among leading IT service providers in International Association of Outsourcing Providers (IAOP) Global Outsourcing 100 list

Quick Facts

- Year of establishment: 1990
- Annual revenues: USD \$485.5 Mn
- Number of employees: 11800+
- Global Offices: 31
- Million Dollar Clients: 76
- Number of active customers: 226

Global Delivery Centers

- **AMERICAS**
 - North America
 - Virginia
 - New Jersey
 - Georgia
 - Mexico
 - Coahuila
- **EMEA**
 - Bucharest, Romania
 - London, UK
 - Frankfurt, Germany
 - Tver, Russia
- **APAC**
 - India
 - Singapore

India Delivery Centers

Mumbai, Chennai, Nagpur, Pune, Coimbatore, Bengaluru, Noida

Corporate Fact Sheet

Leadership Team

Atul Nishar
Founder & Non-Exec Chairman

R. Srikrishna
CEO

Vijay Iyer
Chief Sales Officer -
North America Operations
& Global Head - Travel & Transportation

Chinmoy Banerjee
SVP & Global Head -
Business Process Services

Amberin Memon
Chief People Officer

Milan Bhatt
Senior Vice President -
Healthcare & Insurance

Srinivasan Panchapakesan
SVP & Global Head -
Strategic Delivery

Vaidyanathan J R
SVP & Global Head, Business Intelligence
& Analytics

P R Chandrasekar
Vice Chairman

Ashok Harris
President Global Delivery

Amrinder Singh
SVP - Europe Operations

Amalesh Mishra
VP - APMEA Operations

Ravi Vaidyanathan
EVP & Global Head -
Banking & Financial Services

Senthil Nayagam K
SVP & Global Head -
Manufacturing & Consumer

Vinod Chandran
President & Global Head -
Infrastructure Management Services

Rajesh Kanani
Chief Financial Officer



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Certifications

- **Multi Model CMMI** – DEV & SVC Version 1.3 - Level 5 by CMMI Institute, SEI, Carnegie Mellon
- **ISO 9001-2008 Tick IT**, awarded by Det Norske Veritas for Analysis, Design, Construction Testing, Delivery and Maintenance of Commercial Application Software
- **ISO/IEC 27001:2005** awarded by TUV SUD Management Services GmbH for provision of IT solutions, services and consulting
- **ISO 20000-1:2011** awarded by Det Norske Veritas for provision of IT solutions, services

Revenue Break-up

% by Verticals	Q2 FY-16	Q1 FY-16	Q4 FY-15	Q3 FY-15	Q2 FY-15	FY-15
Banking & Financial Services	40.0	39.2	37.5	37.6	36.7	37.3
Manufacturing & Consumer	28.4	28.0	28.5	29.3	30.2	29.6
Travel & Transportation	14.5	15.3	16.6	16.7	17.4	16.8
Healthcare & Insurance	17.1	17.5	17.4	16.4	15.7	16.3

% by Geo	Q2 FY-16	Q1 FY-16	Q4 FY-15	Q3 FY-15	Q2 FY-15	FY-15
Americas	80.9	81.4	81.3	80.8	81.0	81.0
Europe	12.5	12.0	13.1	13.8	13.4	13.4
RoW	6.6	6.6	5.6	5.4	5.6	5.6