

Corporate Fact Sheet



About Hexaware

Hexaware is a leading global provider of IT, BPS and consulting services with revenue of over USD 422.4 million. The Company focuses on key domains such as Banking, Capital Markets, Travel, Transportation, Logistics, Hospitality, Healthcare, Insurance, Manufacturing & Consumer. Our 11300+ experts are driven by business the philosophy, "Your Success is Our Focus", to deliver value and help our clients succeed.

Hexaware focuses on delivering business results and leveraging technology solutions by specializing in Application Development and Maintenance, Human Capital Management, Business Intelligence & Analytics, Enterprise Solutions, Quality Assurance and Testing Services, Infrastructure Management Services, Cloud, Mobility and Business Process Services.

Founded in 1990, Hexaware has a well-established global delivery model armed with proven proprietary tools and methodologies, skilled human capital and SEI CMMI-Level 5 certification.

Vertical Focus

- Banking & Capital Markets
- Travel & Transportation
- Healthcare & Insurance
- Manufacturing & Consumer

Service Offerings

- Enterprise Solutions
- Business Intelligence & Analytics
- Human Capital Management
- Business Process Services
- Cloud
- Application Development & Maintenance
- Quality Assurance & Testing Services
- Infrastructure Management Services
- User Experience Services
- Mobility

Key Alliances

- Oracle
- SAP
- HP
- Microsoft
- IBM

Awards & Recognitions

- Hexaware recently won the prestigious "Golden Peacock Award for Excellence" in Corporate Governance in 2015
- Hexaware's Analytics Solution has been listed in the "Top 50 in Analytics Excellence Report for 2015" by NASSCOM
- Hexaware leadership was recognized in the 100 most Talented Global HR leaders by CHRO ASIA at the World HRD Congress Summit
- Hexaware has won the ICAI Award for Excellence in Reporting for the second consecutive year
- Hexaware named as a Silver winner of PeopleSoft Category at UK Oracle User Group Partner of the Year Awards 2014/2015
- Hexaware has been mentioned as one of the Sample vendors in Knowledge Services in the Gartner report titled, Hype Cycle for BPO Services and Outsourcing, 2015
- Winner of Best Finance & Accounts Outsourcing Team 2014 at the National Awards for Excellence in Outsourcing & BPO, 2014
- Award for 'Most Preferred BPO Vendor' at the BPO Excellence Awards 2014
- Hexaware has received the "CISO Hall Of Fame" award from CISO Platform (India) for its excellence in the deployment and sustenance of Information security within the Organization
- Hexaware was ranked in the 'Forbes Asia's 200 Best Under a Billion List' released by Forbes
- Hexaware was listed among the 'Top 100 Innovative Service Providers' by Global Services 100 listing
- Hexaware was ranked among leading IT service providers in International Association of Outsourcing Providers (IAOP) Global Outsourcing 100 list
- Hexaware won the EMC Transformers award for its Cloud and Disaster Recovery (DR) implementation
- Hexaware was Recognized and awarded the 'Best in Corporate Responsibility Practice' award by Indy's Awards

Quick Facts

- Year of establishment: 1990
- Annual revenues: USD 422.4 Mn
- Number of employees: 11300+
- Global Offices: 31
- Million Dollar Clients: 65
- Number of active customers: 223

Global Delivery Centers

- **AMERICAS**
 - North America
 - Virginia
 - New Jersey
 - Georgia
 - Mexico
 - Coahuila
- **EMEA**
 - Bucharest, Romania
[Planned H1, 2016]
 - London, UK
 - Frankfurt, Germany
 - Tver, Russia
- **APAC**
 - India
 - Singapore

India Delivery Centers

Mumbai, Chennai, Nagpur, Pune, Coimbatore, Bengaluru, Noida

Corporate Fact Sheet

Leadership Team

Atul Nishar
Founder & Non-Exec Chairman

R. Srikrishna
CEO

Vijay Iyer
Chief Sales Officer -
North America Operations

Moorthi Chokkanathan
President & Global Head -
Enterprise Solutions

Madhu Kumar
EVP & Global Head -
Travel & Transportation

Chinmoy Banerjee
SVP & Global Head -
Business Process Services

Amberin Memon
Chief People Officer

Milan Bhatt
Senior Vice President -
HealthCare & Insurance

Krishnaswamy Srinivasan
Chief Information Officer

P R Chandrasekar
Vice Chairman

Ashok Harris
President Global Delivery

Amrinder Singh
SVP - Europe Operations

Amalesh Mishra
VP - APMEA Operations

Ravi Vaidyanathan
EVP & Global Head -
Banking & Financial Services

Senthil Nayagam K
SVP & Global Head -
Manufacturing & Consumer

Vinod Chandran
President & Global Head -
Infrastructure Management Services

Rajesh Kanani
Chief Financial Officer

Vaidyanathan J R
SVP & Global Head, Business Intelligence
& Analytics



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Certifications

- **Multi Model CMMI** – DEV & SVC Version 1.3 - Level 5 by CMMI Institute, SEI, Carnegie Mellon
- **ISO 9001-2008 Tick IT**, awarded by Det Norske Veritas for Analysis, Design, Construction Testing, Delivery and Maintenance of Commercial Application Software
- **ISO/IEC 27001:2005** awarded by TUV SUD Management Services GmbH for provision of IT solutions, services and consulting
- **ISO 20000-1:2011** awarded by Det Norske Veritas for provision of IT solutions, services

Revenue Break-up

% by Verticals	Q3 FY-15	Q2 FY-15	Q1 FY-15	Q4 FY-14	Q3 FY-14	FY-14
Banking & Financial Services	37.6	36.7	37.4	36.9	36.3	34.8
Manufacturing & Consumer	29.3	30.2	30.5	32.0	31.7	31.9
Travel & Transportation	16.7	17.4	16.5	15.6	16.1	16.9
Healthcare & Insurance	16.4	15.7	15.6	15.5	15.9	16.4

% by Geo	Q3 FY-15	Q2 FY-15	Q1 FY-15	Q4 FY-14	Q3 FY-14	FY-14
Americas	80.8	81.0	80.8	78.8	78.8	78.6
Europe	13.8	13.4	13.1	15.1	14.3	14.5
RoW	5.4	5.6	6.1	6.1	6.9	6.9